

# SD-WAN Design & Implementation

## The road to stronger networking

A regional auto-service business with over 100 locations across New England was having trouble with existing infrastructure and service providers. Connectivity problems such as branch outages prevented team members from transacting with customers, the client from ordering internally, and more. The client asked Zones to help repair this rocky road.



Regional auto-service business with over 100 locations across New England and comply with PCI security regulations.



Complete Meraki SD-WAN solution to meet the client's needs and minimize operational disruptions.



Ensured a new SD-WAN solution to implement smoothly and discuss the possibility of remote network management.



### CHALLENGE

- Trouble with existing infrastructure and service providers.
- Branch outages prevented team members from transacting with customers and the client from ordering internally.
- Needed new technology to comply with PCI security regulations.



### SOLUTION

- Complete Meraki SD-WAN solution.
- Better capabilities for automated failover and single-screen network reconfiguration.
- Customized to allow staggered rollout.



### RESULTS

- In the process of implementing the new SD-WAN solution.
- Client is discussing the possibility of remote network management through Zones.

Consider **IT done.** Visit [zones.com](https://zones.com) or call **800.408.ZONES** today.

### THE CHALLENGE

A regional auto-service business with over 100 locations across New England was having trouble with existing infrastructure and service providers. Connectivity problems such as branch outages prevented team members from transacting with customers, the client from ordering internally, and more. They also needed new technology to comply with PCI security regulations.

### THE SOLUTION

After whiteboarding and analysis, Zones determined that a complete Meraki SD-WAN solution would best meet the client's needs. Meraki's better capabilities for automated failover and single-screen network reconfiguration made it ideal for a business of this size.

Zones is now implementing a Meraki SD-WAN solution across the client's data centers and retail locations. In order to minimize operational disruptions, Zones is customizing the solution to allow staggered rollout. And thanks to the Zones nterprise™ service-delivery platform, the client will have total insight into every part of the process.

“Zones has so much more to offer compared to other solutions providers. The degree of customization they offer means that the solution they provided us with is a perfect fit for our needs. We're looking into working with them on further projects in the future.”

*Chief Information Officer,  
Auto-Service Business*

### THE RESULTS

Impressed with Zones' capabilities and customization, the client awarded Zones the deal. Zones is now in the process of working with the client to ensure the new SD-WAN solution is implemented smoothly. Furthermore, the client is discussing the possibility of remote network management through Zones in the future.



100 locations outfitted with Cisco Meraki SD-WAN



Insight into infrastructure and connectivity



Future plans for remote network management

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