

# Next-Gen Firewall & Intrusion Prevention Design & Implementation



## Crafting Better Network Security

An Ohio-based staffing organization with 170 offices connects construction companies and contractors with skilled craftsmen all around the country. But the organization needed some help securing their own tools – specifically their network. As a result, they turned to a solutions provider with ample experience in Network Optimization and Security Fortification: Zones.



A security solution that can seamlessly integrate from endpoint to perimeter and support expected growth.



The client's environment examined to uncover qualification security gaps and offer flexible, predictable protection for the existing networks.



The client's network is secured with predictable costs and now has 3,000 new sets of Cisco AMP for Endpoints.



### CHALLENGE

- Need protection from endpoint to perimeter.
- Security solution must support extended growth.



### SOLUTION

- Implemented Cisco Security Choice EA for flexible and affordable protection.
- 3,000 additional seats of Cisco AMP for Endpoints.



### RESULTS

- Stronger, more holistic network protection.
- \$209,000 in projected savings over next 3 years.
- Further support from additional Cisco AMP for Endpoints.

Consider **IT done.** Visit [zones.com](https://zones.com) or call **800.408.ZONES** today.

### THE CHALLENGE

The client needed a security solution that seamlessly integrated from endpoint to perimeter, all while staying within their budget. Beyond that, the security solution needed to support expected growth.

### THE SOLUTION

The Zones team examined the client's environment to uncover qualification security gaps, then worked with partners at Cisco on a Cisco Security Choice Enterprise Agreement (EA). This deal offered flexible, predictable protection for the client's existing network as well as space for future growth. Zones also bolstered the client's security posture with 3,000 additional seats of Cisco AMP for Endpoints without increasing the client's prior-year security spending.

### THE RESULTS

Thanks to support from Zones, the client was able to consolidate their security into one strong, holistic solution through a Cisco Security Choice EA. With predictable costs and simple deployment, the client is now poised to secure its network without hassle. Additionally, the client now has 3,000 new sets of Cisco AMP for Endpoints, safeguarding devices all across the network. Together, these security improvements and subscription pricing plans are projected to save the client \$209,000 over a 3-year period.



When Zones presented us with a thorough plan to completely modernize our network security, I knew we had made the right choice in partnering with them. Our new security solution is streamlined, simplified, and protects better than ever before.

*Director of Security,  
Staffing Organization*



170 sites secured.



3,000 new seats of Cisco AMP for Endpoints.



\$209,000 in savings over three years.

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