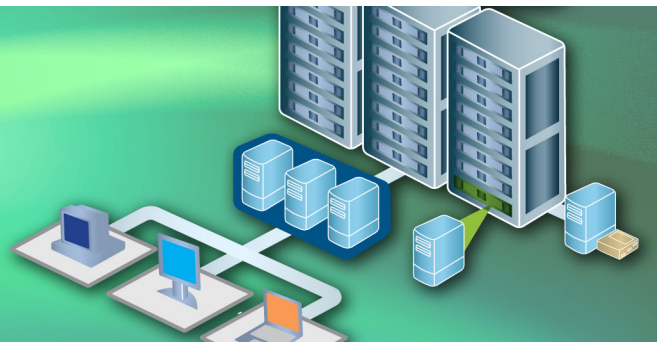




Virtualization Solutions

Virtualization and server consolidation solutions



Consolidate, Virtualize, Simplify and Optimize

Virtualization is a proven software technology that is rapidly transforming the IT landscape and fundamentally changing the way businesses manage their server infrastructure. Zones can help your business build an entire virtual infrastructure, scaling across hundreds of interconnected physical servers, computers and storage devices on a proven virtualization platform.

In a virtualized environment your hardware resources are dynamically allocated when and where they are needed. Your highest priority business applications will always have the necessary resources without you having to invest money on excess hardware which is only used at peak times. Virtualization implementation also helps reduce operating costs through consolidation and optimization of your server, desktop, network, and storage investments.

Tens of thousands of businesses around the world have implemented virtualization solutions to reduce costs and make their IT environment more manageable, scalable, flexible, resilient and efficient. Give your business these same advantages through the implementation of a virtualized solution.

Virtualization and Server Consolidation

The savings and value gained by virtualizing a data center are immediately qualitative. The virtual infrastructure also pays big dividends over the long term by helping to reduce TCO and provide a rapid ROI.

- Increase utilization and efficiency of your organization's IT environment and provide significant return on invested capital with a server consolidation strategy. By pooling common infrastructure resources, you can break the legacy "one application to one server" model.
- Consolidate to fewer servers to reduce your data center footprint requirements, leading to reductions in energy costs, lower real estate requirements, fewer resources, and lower overall IT system administration costs.
- Give your users access to the resources they need while retaining centralized control. Deliver built-in availability, security, and performance across the board, from the desktop to the data center. Deploy, manage and monitor secure desktop environments that users can access locally or remotely, with or without a network connection, on almost any standard desktop, notebook or tablet PC.
- Build up business continuity through improved disaster recovery solutions and deliver high availability of hardware and software applications for improved business continuity. Securely back up and migrate entire virtual environments with no interruption in service. And eliminate planned downtime and recover immediately from unplanned issues.

Continued

Make Zones your technology partner. Visit www.zones.com or call 1-888-301-8629

Zones Advanced Solutions Group

The Zones Difference is Your Advantage

- Collaborate with trained and certified engineers
- Apply our business insights to solve IT challenges with innovative solutions
- Reduce the cost of IT through our technology lifecycle expertise
- Choose one source for all professional services – planning, design, delivery and management
- Leverage our relationships with leading vendors – HP, Cisco, IBM, Microsoft, Symantec, McAfee, VMware and more



Virtualization Solutions

Continued

Key Benefits of Virtualization Solutions

- Multi-vendor operating system capabilities on the same server
- Increase infrastructure utilization rates
- Share network and storage resources to significantly lower infrastructure costs
- Increase administration efficiency by centralizing, automating and streamlining common tasks
- Reduce data center power and cooling costs
- Reduce provisioning time for servers dramatically
- Reduce your physical infrastructure footprint
- Simplify management of your disaster recovery (DR) environment

- Gain operational flexibility and increase your organization's competitive advantage. With a virtualized infrastructure you are able to respond to market changes with dynamic resource management, faster server provisioning, and improved desktop and application deployment.

The Zones Difference is Your Advantage

Our best-of-breed solution partner ecosystem, technical delivery expertise and Zones CompleteCare Managed Services take the complexity out of leveraging and maximizing returns from your technology investments. Comprehensive and industry-standard end-to-end solutions and our ongoing service delivery and management capabilities reduce your IT costs.

The Zones services delivery process follows IT industry's best practices methodology. Working collaboratively with our clients to apply our business insights in solving complex business needs with innovative solutions, we plan, design, deliver and manage solutions from our key vendors – HP, Cisco, IBM, Microsoft, Symantec, McAfee and VMware – to name a few.

The Zones difference is the Zones advantage your business needs.

About Zones

Zones is a national provider of end-to-end IT products and solutions to businesses. We go beyond IT as usual by delivering more value for clients — with superior solutions, service and expertise.

Zones technical experts help determine the best way to solve your business challenges and exceed your expectations. We take care of all the research, quoting, authorizations, capabilities, and possible risk factors — on time and on budget — to craft flexible, expandable IT solutions and customize them for your unique IT implementation.

For more than 20 years, Zones has built a solid national reputation of helping clients meet business challenges with industry-leading products and solutions. When you work with Zones, we become an extension of your team — bringing experience, flexibility and reliability to your business.



Microsoft



vmware



Zones Corporate Headquarters

1102 15th Street SW
Suite 102
Auburn, Washington 98001
Corp Tel: 253-205-3000
Tel: 1-888-301-8629
www.zones.com

Regional Corporate Offices

699 Supreme Drive,
Bensenville, Illinois 60106 Tel: 630-766-1500
2701 NW Vaughn Street, Suite 620
Portland, Oregon 97210 Tel: 503-937-3800
3400 Waterview, Suite 325
Richardson, Texas 75080

Field Sales Offices

California, Connecticut,
Florida, Georgia, Illinois,
Indiana, Kansas, Maryland,
Massachusetts, Missouri, New
Jersey, New York, North Carolina,
Ohio, Oregon, Pennsylvania,
Texas, Washington State



©2011 Zones, Inc. All rights reserved. Unauthorized duplication is a violation of federal laws. Zones and Zones.com are registered trademarks of Zones, Inc. All product names are trademarks of their respective holders.

Connecting Businesses & Technology