

### Monitor, Manage, Respond and Resolve

Your IT infrastructure is growing in size and complexity and every facet of your business relies on it. Your systems need to be available – always. You have limited resources in your IT department and your budget is tight. Your internal users and end customers expect the best, most robust and secure access to your business. Zones will help you deliver the results. We work with your staff to understand your IT infrastructure and design the most affordable, flexible and adaptable solution.

We help you achieve the right balance of in-house IT expertise to manage your IT infrastructure while leveraging the Zones advanced services team. Our complete management service solutions enable you to scale cost effectively and quickly to address your evolving business priorities. Our people, process technology tools, and services provide you with the most efficient operations and Zones five star customer service.

#### **Zones CompleteCare Managed Services**

Zones CompleteCare Managed Services uses the most robust suite of monitoring solutions from industry-leading providers. A best-in-class set of tools to design, implement, monitor, manage, and support your IT infrastructure. Managing your IT infrastructure is our business and you can choose the service level that is right for your business.

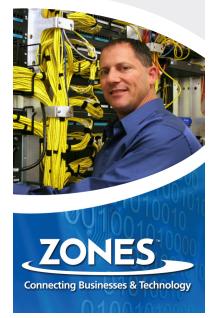
- Integrates into your existing IT infrastructure and security framework: Remote and
  proactive monitoring of all critical network components is available for workstations,
  servers, applications, websites, network services, network devices (i.e. firewalls
  and routers).
- Daily monitoring and management: We perform the daily activities of managing and monitoring your network environment and maintaining your network quality.
   We monitor bandwidth, interface utilization, interface availability, and other performance factors affecting your network.
- Analysis and reporting: We analyze data and statistics of all monitored and managed devices and applications to provide you with the most relevant management reports.
- Leverage economies of scale, expertise and automated best in class operations:
   These services add value to your business through cost reduction, reduced deployment times, regulatory compliance, and better alignment of IT functions with your business objectives.
- Custom service levels: Zones CompleteCare Managed Services are configured to meet your specific IT environment requirements. They include complete hardware and software monitoring and maintenance in a multi-vendor, multi-carrier network environment – all backed by industry-certified engineers and technicians.

Continued

**Zones Advanced Solutions Group** 

# The Zones Difference is Your Advantage

- Collaborate with trained and certified engineers
- Apply our business insights to solve IT challenges with innovative solutions
- Reduce the cost of IT through our technology lifecycle expertise
- Choose one source for all professional services – planning, design, delivery and management
- Leverage our relationships with leading vendors – HP, Cisco, IBM, Microsoft, Symantec, McAfee, VMware and more



### Zones CompleteCare Managed Services

Continued

## Key Benefits of Zones CompleteCare

- Always available 7x24x365
- Five star service advantage
- Proactive security operations
- On-site and/or remote engineering support
- Centralized issue tracking with complete history
- Self-service online support tools
- Knowledge management and knowledge base library
- Reporting and metrics to measure and monitor performance
- Monthly service performance review
- Service level agreements and event priority definitions
- Multi-vendor technology environment expertise

#### The Zones Difference is Your Advantage

Our best-of-breed solution partner ecosystem, technical delivery expertise and Zones CompleteCare services take the complexity out of leveraging and maximizing returns from your technology investments. Comprehensive and industry-standard end-to-end solutions and our ongoing service delivery and management capabilities reduce your IT costs.

The Zones services delivery process follows IT industry best practices methodology. Working collaboratively with our clients to apply our business insights in solving complex business needs with innovative solutions, we plan, design, deliver and manage solutions from our key vendors – HP, Cisco, IBM, Microsoft, Symantec, McAfee and VMware – to name a few.

The Zones difference is the Zones advantage your business needs.

#### **About Zones**

Zones is a national provider of end-to-end IT products and solutions to businesses. We go beyond IT as usual by delivering more value for clients — with superior solutions, service and expertise.

Zones technical experts help determine the best way to solve your business challenges and exceed your expectations. We take care of all the research, quoting, authorizations, capabilities, and possible risk factors — on time and on budget — to craft flexible, expandable IT solutions and customize them for your unique IT implementation.

For more than 20 years, Zones has built a solid national reputation of helping clients meet business challenges with industry-leading products and solutions. When you work with Zones, we become an extension of your team — bringing experience, flexibility and reliability to your business.

















#### Zones Corporate Headquarters

1102 15th Street SW Suite 102 Auburn, Washington 98001 Corp Tel: 253-205-3000 Tel: 1-888-301-8629 www.zones.com

#### **Regional Corporate Offices**

699 Supreme Drive,

Bensenville, Illinois 60106 Tel: 630-766-1500 2701 NW Vaughn Street, Suite 620 Portland, Oregon 97210 Tel: 503-937-3800

3400 Waterview, Suite 325 Richardson, Texas 75080

#### Field Sales Offices

California, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Maryland, Massachusetts, Missouri, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Texas, Washington State



©2011 Zones, Inc. All rights reserved. Unauthorized duplication is a violation of federal laws. Zones and Zones.com are registered trademarks of Zones, Inc. All product names are trademarks of their respective holders.