

## **Advanced Specializations, Trusted Adviser and Excellent Service**

Since your network is the platform for all communications, collaboration and interactions, it plays a critical role in your business strategy. As a Cisco® Gold Certified Partner, Zones is a value-based IT solutions provider that meets the exacting standards of the world's leading networking company. Zones has the technology breadth to deliver integrated network solutions and the technology depth to deliver highly specialized solutions.

Our advanced solutions group is able to provide a broad range of expertise across multiple technologies because of their Cisco specializations:

- Advanced Data Center Networking Infrastructure
- Advanced Data Center Storage Networking
- Advanced Routing and Switching
- Advanced Security
- Advanced Unified Communications
- Advanced Wireless LAN

These specializations heighten our knowledge and strengthen our proficiency with any and all phases of building and operating your network – starting with assessing, planning, preparing and designing your network and proceeding through implementation, operations support and optimization. And our Cisco Gold Star in Customer Satisfaction Excellence acknowledges our ongoing commitment to provide the highest level of customer service.

#### **Network Infrastructure**

Network infrastructure solutions designed and implemented by the Zones Advanced Solutions Group (ASG) team provides you with high performance network systems. The Cisco Advanced Data Center Networking Infrastructure Specialization recognizes our ability to handle both infrastructure and applications for a comprehensive data center solution. In addition, the Cisco Advanced Routing and Switching Specialization distinguishes Zones as being among the industry's elite in providing integrated systems based on proven routing, switching, security and communications solutions for unparalleled services performance, investment protection and end user productivity.

Solutions available through Zones include: core routing and switching, network access control (NAC), bandwidth management, network resource load balancing, multi-protocol label switching (MPLS), IP quality of service (QoS), power solutions, security, and wide area network (WAN) optimization.

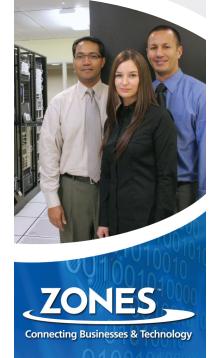
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#### **Zones Advanced Solutions Group**

# The Zones Difference is Your Advantage

- Access to broad, integrated solutions and highly specialized solutions
- A trusted advisor capable of delivering products, services and expertise
- Assistance with any or all phases of building and operating your network
- Successful delivery and operation of solutions through proven methods of deployment





### Cisco® Gold Certified Partner

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#### Zones Tech Certifications

In addition advanced specializations, Zones has these Cisco certifications:

- UCS Unified Computing Systems
- CS CRMCS Cisco Rich Media Communications Specialist
- CS CUDS Cisco Utility Design Specialist
- CS CUSS Cisco Unity Support Specialist
- SSSE Security Solutions for System Engineers
- CSE Cisco Sales Expert
- CSSA Certified SonicWALL Security Administrator
- CCIE Cisco Certified Interwork Expert (Routing & Switching, Security)
- CCDA Certified Design
   Associate
- CCDP Cisco Certified Design Professional
- CCVP Cisco Certified Voice Professional
- CCNA Certified Network Associate

#### **Network Security Solutions**

The Zones ASG team is committed to securing your network with comprehensive protection. Our Cisco Advanced Security Specialization enables us to handle projects of any scope. We collaborate with you to develop an infrastructure that integrates security throughout all aspects of the network and upon which collaborative processes between the various security and network elements adapt to new threats. Unlike a point solution, our holistic approach to network security protects your IT infrastructure with numerous tools ranging from antivirus software, to firewalls, to intrusion prevention systems (IPS).

#### **Unified Communications (UC)**

An integrated unified communications (UC) solution provides a workspace in which individuals can choose how and when to be connected. The ASG team has the expertise to design, install and support a comprehensive UC solution – IP telephony, video conferencing, integrated voice and Web conferencing, mobile IP soft phones, and voicemail/unified messaging.

We can meet a wide range of customer needs – from the small to medium-sized business to enterprise-scale organizations. And our Cisco Advanced Unified Communications Specialization certifies we have the advanced knowledge and the ability to deploy solutions over multiple sites and geographies.

#### **Wireless Infrastructure & Mobility Solutions**

The IT infrastructure for wireless and mobile computing spans the spectrum of network capabilities: wired and wireless IP networks, unified communications, and location tracking solutions, each of which has integral security capabilities to protect both the device and the enterprise network.

The Cisco Advanced Wireless LAN Specialization substantiates our ability to build and maintain a unified wireless LAN and mobile infrastructure. And our specialization enables us to deliver the wireless solutions you need to increase employee productivity and responsiveness, and overcome obstacles to traditional wired connections.

#### **About Zones**

Zones is a national provider of end-to-end IT products and solutions to businesses. We go beyond IT as usual by delivering more value for clients – with superior solutions, service and expertise.

For more than 20 years, Zones has built a solid national reputation of helping clients meet business challenges with industry-leading products and solutions. When you work with Zones, we become an extension of your team – bringing experience, flexibility and reliability to your business.

#### **Zones Corporate Headquarters**

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#### **Regional Corporate Offices**

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3400 Waterview, Suite 325 Richardson, Texas 75080

#### Field Sales Offices

California, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Maryland, Massachusetts, Missouri, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Texas, Washington State



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