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ZONESFirst Choice for IT

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Zones Named One of 2019 Tech Elite Solution Providers by CRN®

Tech Elite 250 List Recognizes Highest Achieving IT Solution Providers in Vendor Certifications

AUBURN, Wash., April 1, 2019 – Zones, LLC., today announced that CRN_®, a brand of The Channel Company, has named the Company to its 2019 Tech Elite 250 list. This annual list honors a select group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology suppliers, scaled to their company size. These companies have distinguished themselves with multiple, top-level IT certifications, specializations, and partner program designations from the industry's most prestigious technology providers.

To compile this annual list, The Channel Company's research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Companies who have earned these elite designations— which enable solution providers to deliver premium products, services and customer support—are then selected from a pool of online applicants.

Zones partners with best-in-class technology manufacturers to design, build, and implement solutions and services for small-, medium-, and enterprise-size clients. More than 500 team members have achieved over 1000 certifications across <u>Workplace Modernization</u>, <u>Data Center Transformation</u>, <u>Network Optimization</u>, and <u>Security Fortification</u> Solution Environments. Zones also retains an in-house project management organization with a high number of team members holding PMP® certification. Through its commitment to excellence and client experience, Zones has become the First Choice in ITTM for many of its clients.

"CRN's Tech Elite 250 list recognizes solution providers with extensive technical knowledge and premier certifications," said Bob Skelley, CEO of The Channel Company. "Pursuit of vendor certifications and broader skill sets in a wide range of technologies and IT practices, proves a solution provider is committed to delivering maximum business value from those technologies and giving their customers the highest level of service."

"We're excited to be named to the 2019 Tech Elite 250 list," said Dan Pickett, President and Chief Revenue

Officer of Zones, LLC. "Our customer engagement strategy relies heavily on the ability of our team members

to source, design, and implement solutions for our clients. Partner certifications ensure we employ and develop

the best and brightest in the industry, enabling us to be laser-focused on how we engage clients as we continue

to deliver rapid growth ahead of market."

Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at

www.CRN.com/TechElite250.

About Zones

Zones, LLC. is a \$2.3 billion global IT solutions provider committed to helping businesses complete their

digital transformation by partnering with leading technology brands and focusing on four key Solution

Environments: Workplace Modernization, Network Optimization, Data Center Transformation, and Security

Fortification. As a certified Minority Business Enterprise based in Auburn, WA., with operations in more than

80 countries around the world, Zones has helped companies of all shapes and sizes successfully transition into

the digital age. Visit www.zones.com or call (800) 408-9663 to learn more.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging

events, expert consulting and education and innovative marketing services and platforms. As the channel

catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more

than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative

new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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