



Zones takes a healthcare system to the cloud

A leading Midwest nonprofit health system is one of the largest in the United States. The organization employs more than 32,000 associates at more than 100 sites, including 24 hospitals serving the healthcare needs of patients across Ohio and Kentucky.

Zones worked closely with IT leadership at Ohio's largest healthcare system to help the organization retire its legacy on-premise Lotus Notes solution and deploy Microsoft's Exchange Online services.

The successful move of more than 30,000 endpoints to the cloud-based Exchange Online is expected to deliver approximately \$2.5M in cost avoidance as well as improved email management and enhanced business continuity for the healthcare provider.

The adoption of Exchange Online is also setting the foundation for an anticipated move to a cloud-based unified communications solution that will enable better management and sharing of information and best practices across this geographically dispersed regional healthcare system.

Client:
Largest health system in Ohio

Industry:
Hospital and Healthcare.

IT Issues:
Business productivity and cloud services.

Business Needs:

- > Cost containment
- > Business productivity
- > Cloud and server platform

Solutions Presented:
Microsoft's Exchange Online vs. Lotus Notes

Benefits:

- > Avoid hardware and consulting costs
- > Reduce IT administration and deployment costs
- > Strengthen security and reliability
- > Improve flexibility and compliance of licensing
- > Avoid employee downtime

The Zones Cloud Solutions team is adept at helping clients understand the key characteristics and benefits of public, private and hybrid cloud solutions and the variety of service, delivery and procurement models that are available.

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