

ZONES IS YOUR SINGLE SOURCE FOR GLOBAL IT SOLUTIONS.

For more information, or an assessment
of your infrastructure, call 800-419-ZONES.

zones.com

ZONES™

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NMSDC National
Minority Supplier
Development Council
CORPORATE PLUS® MEMBER

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BBB Accredited Business.

COMPLETE
GLOBAL IT
LOCAL SERVICE, SOLUTIONS & SUPPORT



ZONES™

Connecting Business & Technology

SIMPLIFYING IT FOR THE MULTINATIONAL ENTERPRISE.

The Zones Global Desk is a unique resource that enables coordinated support and services to ensure the integrity of your IT global infrastructure. Our mission is to add real value as we efficiently source and deploy IT solutions to your locations around the world.

- SEAMLESS INTERNATIONAL PROCUREMENT AND LOGISTICS
- GLOBALLY CONTRACTED PRICING
- IN-COUNTRY STRATEGIC AND DIRECT PARTNERS
- BUSINESS STANDARDS, POLICY COMPLIANCE AND RECOMMENDATIONS BASED ON BEST PRACTICES BY COUNTRY
- IN-REGION PRE-SALES SUPPORT INCLUDING SOLUTIONS ARCHITECTURE AND SOFTWARE LICENSING STRATEGIES
- GLOBAL ORDER MANAGEMENT, INCLUDING PROACTIVE OPEN-ORDER MONITORING
- ON-GOING POST-SALES SUPPORT TO ENSURE COMPLETE CUSTOMER SATISFACTION
- QUARTERLY TRANSACTION REPORTING

COMPREHENSIVE LOCAL SUPPORT FOR YOUR GLOBAL IT INFRASTRUCTURE

International IT deployments are fraught with complexity. Taxes, duties, technology transfer concerns, import fees, currency valuation issues, documentation and insurance requirements create a series of hurdles that can add significant time and expense to a global implementation initiative.

As a Zones client, the international business experts at the Zones Global Desk will help you navigate the complexities and remove the barriers to global IT deployment for your organization.

The Zones Global Desk team coordinates the acquisition, fulfillment and implementation of the IT solutions you need to efficiently extend your infrastructure around the world.

As an extension of a your existing U.S. account team, the Zones Global Desk is a strategic resource for organizations seeking an efficient, more cost-effective IT distribution method for foreign offices. In partnership with your account executive, the global team will facilitate communication between all stakeholders to identify and understand your IT and business requirements by location.



SUPPORTING YOUR IT ORGANIZATION AROUND THE WORLD

Leveraging the resources of Zones Global Desk as well as our global network of corporate offices, partners and affiliates, we'll execute your international projects with the efficiency and precision you expect from Zones. We closely monitor and manage partner relationships to ensure that all in-country solutions specialists, technicians, engineers and resources meet the highest industry certification standards. And Zones' on-site managers preside over each stage of the project to ensure a successful implementation.

The Zones Global Desk brings a wealth of knowledge and experience to international IT deployments:

- Technical standards and nuances
- Tax minimization strategies
- Foreign currency transactions
- In-country sourcing capability
- Logistics and shipping protocols
- Warranty services and post-sales support

A TRUE SINGLE-SOURCE SOLUTION PROVIDER

With access to thousands of IT products and a complete range of deployment, licensing and technical services, Zones makes it easy for organizations to benefit from the advantages of supplier consolidation and optimization on a global scale. One call to your Zones account executive connects you to an expert team of IT professionals capable of executing even the most complex IT projects.

- Data center solutions
- Security software and hardware
- Mobile devices and management solutions
- Voice, video and unified communications
- Office computing and business products
- Professional lifecycle services
- Enterprise IT solution architects
- Warranty and leasing services



- ZONES U.S.
- ZONES CANADA
- ZONES INDIA
- ZONES EUROPE
- ZONES AUSTRALIA



ZONES GLOBAL SERVICES

Our network of company-owned, partner and affiliate offices ensure seamless deployments around the world.

Fulfillment capabilities in 180 countries.
Supporting more than 20 currencies and more than a dozen languages.

