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Zones Earns Microsoft Azure Virtual Desktop Advanced Specialization

Auburn, WA, December 1, 2021 – Zones, LLC, a leading global provider of IT solutions, today announced it has earned the Microsoft Azure Virtual Desktop (formerly Windows Virtual Desktop) advanced specialization, a validation of a partner’s deep knowledge, extensive experience, and expertise in deploying, scaling, and securing virtual desktop infrastructure on Azure.

Only partners that meet stringent criteria around customer success and staff skilling, as well as pass a third-party audit of their Azure Virtual Desktop technical practices, are able to earn the Microsoft Azure Virtual Desktop advanced specialization.

Supporting secure remote work for employees is more critical than ever. Microsoft Azure Virtual Desktop is a Microsoft solution that seamlessly integrates with other Microsoft products and allows customers to implement virtual desktops in a scalable, secure, and cost-effective way.

Partners with validated capabilities in implementing Azure Virtual Desktop can help customers deploy and navigate the licensing efficiencies it offers to deliver the solution that is most efficient for their organization.

“I’m excited to see our 30-plus years relationship with Microsoft is stronger than ever,” said Derrek P. Hallock, President and Chief Operating Officer at Zones. “Helping our clients navigate and solve their business challenges throughout the Workplace Modernization journey is a critical enablement in today’s post-pandemic hybrid environment. We are proud to be validated by Microsoft as experts in this space.”

Rodney Clark, Corporate Vice President, Global Partner Solutions, Channel Sales and Channel Chief at Microsoft added, “The Microsoft Azure Virtual Desktop advanced specialization highlights the partners who can be viewed as most capable when it comes to deploying Azure Virtual Desktop in Azure. Zones, LLC clearly demonstrated that they have both the skills and the experience to offer clients a path to transition to Desktop as a Service in a scalable, secure, and cost-effective way.”

Zones is now offering a one-month implementation program for Azure Virtual Desktop. Azure Virtual Desktop (AVD), formally WVD, provides the ability to scale remote desktop access virtually limitlessly, on demand, without the capital expense required with traditional VDI implementations. This provides the client with a secure, scalable, globally accessible remote desktop environment. The Azure Virtual Desktop Pilot is designed to get your organization fully deployed post-pilot. The engagement starts by following the Cloud Adoption Framework to align overall strategy and best practices, paving the way for a successful deployment. Zones will begin with an assessment of AVD readiness and document any needed prerequisites. Learn more by visiting the [Azure Virtual Desktop 1-Month Implementation](#) page on the Azure Virtual Marketplace.

Zones is prepared to act as a one-stop-shop for clients’ device procurement and deployment needs in this era of remote and hybrid work. Zones as a business has always had a keen focus on workplace modernization. With business teams today growing increasingly mobile and remote, now is an especially crucial time to help today’s organizations become nimbler, improve collaboration, and reinvent business processes where necessary. Zones’ work with Microsoft Azure Virtual Desktop is a vital component of that process.

To learn more about Zones' Microsoft Azure Virtual Desktop services, or to get started, connect with a Zones Account Manager, or visit www.zones.com today.

About Zones

Zones, LLC is a global IT solution provider that delivers products and services to help companies make a complete digital transformation – from desktop to the data center – to the

cloud and beyond. Zones' expertise is reflected in their business model focusing on Global Supply Chain as a Service, IT Solutions, Cloud, and Managed Services. They leverage a deep portfolio from top-tier technology brands to enable scalability, security, and efficient IT deployments. They utilize the highest technical certification levels from key partners, including Microsoft and others. Zones operates in more than 100 countries, with multiple regional and executive offices, several distribution facilities, IT partners, and several service affiliates worldwide. As a certified Minority Business Enterprise (MBE) and holder of an elite Corporate Plus Certification, we've proven our ability to support many of the world's largest corporations. For additional information, visit the company's website at www.zones.com.

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