

A minority business enterprise (MBE) provides opportunities for diverse business enterprises (DBEs).

For 35 years now, Zones has worked with industry-leading partners to offer comprehensive IT solutions to clients around the world. Our solutions lead clients through their digital transformations, and our services offer support every step of the way. That's what makes us the **First Choice for IT.**[™]

But there's even more to the story. Zones also supports supplier diversity goals and offers various opportunities to diverse business enterprises. Zones is also a certified minority business enterprise (MBE) under the guidelines of the National Minority Supplier Development Council, and is a proud sponsor of councils across the U.S.

Sharing Our Prosperity

Zones acts on our economic and social responsibilities to the communities in which we live and conduct business. We actively support business development and growth through the network of National Minority Supplier Development Councils.

As a leader in the MBE community, we feel a responsibility to support the professional growth of other diverse businesses through mentoring programs, academic programs, and workshops.

Zones is a founding sponsor of the University of Washington Foster School of Business Minority Business Executive Program, alongside Boeing, Microsoft, and Nordstrom. This intensive program empowers minority business leaders, helping them develop the skills they need to successfully operate, sustain, and grow a business..

NMSDC Corporate Plus Member Since 2005

Zones has been certified by the NMSDC as a Corporate Plus Member since 2005. Only the top 2% of all MBEs have earned this distinction,

proving that Zones has exceeded the expectations of even major corporations. We are proud to have provided products and/or services to more than 70% of the corporations in the Billion Dollar Roundtable category.

Tier 2 Reporting

Zones chooses disadvantaged business enterprises (DBEs) as suppliers of products and services for many projects we do for our clients. This gives our clients another way to extend their support and add to their diversity spend. Zones knows having this strong supplier diversity program is an integral part of economic development and good corporate citizenship. We will continue to grow our diverse supplier base and provide Tier 2 reporting upon request.

BUSINESS SOLUTIONS

Zones IT solutions address the business challenges of today - flexibility, productivity, scalability, compatibility, security, and services.

GSCAAS

Zones Global Supply Chain as a Service provides hardware, software, and integration services. We've been trusted to deliver on this core competency for over 35 years.

IT SOLUTIONS

We invest in pre-sales and service delivery capabilities to ensure we are agile in resolving our clients' needs.

CLOUD

We drive cloud workload adoption in data center and workplace environments.

MANAGED SERVICES

We offer end-to-end project management, helping businesses assess their IT needs and implement solutions.



Zones Chairman and CEO Firoz Lalji

Firoz Lalji is chairman, CEO, and co-founder of Zones, LLC. Throughout the company's 35-year history, Firoz has provided the vision and leadership necessary to transform Zones into a global solutions provider and award-winning business enterprise.

Firoz was born in Uganda and obtained his Bachelor of Science degree in economics from the London School of Economics in 1969. He attended Harvard Business School from 1991 to 1993. He serves on multiple advisory boards, including the Board of Directors of U.S. Bank of Washington, the Foster School of Business at the University of Washington, the Minority Business Executive Program at the University of Washington, and the London School of Economics.

In 2014, Firoz was inducted into the MBE Hall of Fame.

Simplifying IT for the Multinational Enterprise

The Zones Global Desk is a unique resource that enables coordinated support and services to ensure the integrity of your IT global infrastructure. Our mission is to add real value as we efficiently source and deploy IT solutions to locations around the world.

Zones coordinates the acquisition, fulfillment, and implementation of the IT solutions you need to efficiently extend your infrastructure to reach a truly global scale.

CONVERSATIONS IN 12+ LANGUAGES	TRANSACTIONS IN 20+ CURRENCIES	SERVICE TO 100+ COUNTRIES
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- > Business standards, policy compliance, and recommendations based on best practices by country
- > In-region pre-sales support, including solutions architecture and software licensing strategies
- > Global order management, including proactive open-order monitoring
- > Ongoing post-sales support to ensure client satisfaction
- > Quarterly transaction reporting

With local offices across the U.S. and a global network of corporate offices, partners, and affiliates, Zones provides seamless support and services that will ensure the integrity of your IT solutions.

Diversity and Inclusion

Diverse IT problems require diverse solutions, and we've built our teams around that principle. After all, when people with different backgrounds and beliefs come together, the entire team is richer for it. That's why we're committed to being an equal opportunity employer. Regardless of sex, gender identity, religion, or color, everyone is always welcome at Zones.

MBE Certifications and Affiliations

 <p>NMSDC Corporate PLUS* Member</p> <p>National Minority Supplier Development Council (NMSDC) (Certification)</p>	 <p>CAMSC</p> <p>Canadian Aboriginal and Minority Supplier Council (CAMSC) (Certification)</p>	 <p>MSDUK</p> <p>Council UK Affiliation (Associate Membership)</p>
 <p>California Public Utilities Commission (Certification)</p>	 <p>NYC Small Business Services</p> <p>City of New York Small Business Services</p>	

Recognition of Excellence



2017 Supplier of the Year, Class IV, NW MTN MSDC



2015 National Supplier of the Year, Class IV, NMSDC

- > **CRN Security 100/Managed Service Provider 500** (2021, 2020, 2019, 2018)
- > **CRN Tech Elite 250** (2021, 2020, 2019, 2018, 2011-2016)
- > **CRN Elite 150/Managed Service Provider 500** (2019, 2018)
- > **CRN Solution Provider 500** (2021, 2021, 2019, 2018, 2017, 2016, 2015, 2014, 2013)
- > **CRN Triple Crown** (2018)
- > **CRN IoT Innovators Award** (2017)
- > **ISO 9001:2015-certified** logistics and integration centers
- > **CDN Top 100 Mobile Provider (Zones Canada)** (2019)
- > **Supplier of the Year, Class IV, Pacific Southwest MSDC** (2017)
- > **Supplier of the Year, Class IV, NW MTN MSDC** (2017, 2015)
- > **Supplier of the Year, Southwest MSDC**, (2018)
- > **MBE Supplier of the Year, Class IV, Florida State MSDC** (2018, 2015, 2010, 2009, 2007)
- > **MBE Supplier of the Year, Class IV, NW MTN MSDC** (2017)
- > **Regional Supplier of the Year, National MSDC** (2015)
- > **Veritas Top Growth Business Partner** (2019)
- > **Microsoft Gold Level Excellence in Operations Award** (2017, eleven-time award recipient)
- > **HP Partner of the Year, HP U.S. Personal Systems National Solution Provider of the Year** (2017)
- > **Cisco Breakaway Partner of the Year GeoRegion** (2017)
- > **Cisco Partner of the Year, Solution Innovation** (2015)
- > **Cisco Partner of the Year, U.S. National Solution Excellence** (2015)
- > **Microsoft Supplier Program Excellence Award, Supplier Diversity** (2015, 2012)
- > **Oracle Excellence Award for Specialized Partner of the Year, North America in Hardware** (2015)
- > **National Supplier of the Year, Class IV, NMSDC** (2015)
- > **Diverse Supplier of the Year, Tyson Foods, Inc.** (2015, 2011)
- > **Zones Chairman Firoz Lalji inducted into Minority Business Hall of Fame** (2014)
- > **Premier, Inc. Diversity Award** (2014)

Visit Zones.com, call **800.408.ZONES** or email Supplier.Diversity@Zones.com today. First Choice for IT.™