

# Providing opportunities for healthcare organizations



CONTRACTED SUPPLIER

**Zones Supplier #PP-IT-136**

With Zones as your technology solutions provider, you support your organization's diversity supplier goals and join us in providing economic and academic opportunities for diverse enterprises. Zones is a certified Minority Business Enterprise (MBE) under the guidelines of the National Minority Supplier Development Council, Inc., and is a proud member of councils across the United States.

### Corporate Plus® Certification since 2005

Zones holds Corporate Plus Certification from the National Minority Supplier Development Council. This commendation honors exceptional MBEs that have the proven capacity to handle contracts for major corporations. For Zones customers, this certification confirms our outstanding commitment to service excellence along with our international-level technology fulfillment and service capabilities.

### Tier 2 Reporting

The Zones MBE program includes Tier 2 reporting, which increases opportunities for DBEs. Zones chooses DBEs as suppliers of products and services for projects we are doing for our clients. This gives our customers another way to extend their support and add to their diversity spend. Zones knows having this strong vendor diversity program is an integral part of economic development and good corporate citizenship. We will continue to grow our diverse vendor base and provide Tier 2 reporting upon request.

### About Zones

- > Premier, Inc. Supplier Diversity Award recipient
- > National provider of IT solutions and services with national reach for healthcare organizations
- > Certified specialists in data center, mobility, unified communications, cloud, security, software, and Internet of Things
- > Software licensing experts and software asset management services
- > ZonesConnect™ e-procurement system provides custom purchase management and software license tracking
- > Partnerships with leading technology hardware and software providers



### Zones Chairman, President, and CEO Firoz Lalji

Firoz Lalji is chairman, president, CEO, and co-founder of Zones, Inc. Throughout the company's 30-year history, Firoz has provided the vision and leadership necessary to transform Zones into a global solutions provider and award-winning business enterprise.

Firoz was born in Uganda and obtained his Bachelor of Science degree (Economics) from the London School of Economics in 1969. He attended Harvard Business School from 1991 to 1993. He serves on multiple advisory boards, including the Board of Directors of US Bank of Washington, the Foster School of Business at the University of Washington, and the London School of Economics.

In 2014, Firoz was inducted into the MBE Hall of Fame.

### MBE Certifications and Affiliations



National Minority Supplier Development Council (NMSDC) (Certification)



California Public Utilities Commission (Certification)



State of Tennessee (Certification)



State of Missouri (Certification)



Canadian Aboriginal and Minority Supplier Council (CAMSC) (Certification)



Council UK Affiliation (Associate Membership)

### Recognition of Excellence



2015 Microsoft Diversity Excellence Award



2015 National Supplier of the Year, Class IV, National MSDC

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- > 2015 MBE Class IV Supplier of the Year, Northwest Mountain MSDC
- > 2015 Oracle Excellence Award for Specialized Partner of the Year, North America in Hardware
- > 2015 Microsoft Operations Excellence Award
- > 2015 Diversity Excellence Award, Microsoft Supplier Program (MSP)
- > 2015 Cisco Partner of the Year for Solution Innovation
- > 2015 Cisco Partner of the Year for U.S. National Solution Excellence
- > 2015 CRN Tech Elite 250
- > 2015 Diverse Supplier of the Year, Tyson Foods
- > 2014 Owner, Firoz Lalji, inducted into the MBE Hall of Fame