## ZONES

## Internet of Things (IoT): Elevator Solutions

# Easily add centralized access control to any elevator

Gold Partner

There are many critical points of vulnerability for mixed-use and multi-tenant buildings with regards to elevator security and access. Since it is not a best practice for everyone to access each floor, there must be a system in place that limits card holders to access only the floors that they need to be on, at the times they need to be on them.

Zones elevator access control solutions are customized to fit into new construction plans or to bring aging elevator systems up to next-generation standards.

## Enhance security with elevator controls

Physical access control is a cost-effective solution that helps you protect the physical and intellectual assets in your building and provide safety to the people inside. And while security is always a concern, so is the convenience and seamless experience for using the system. Zones customizes solutions to meet the expectations of the building's management, tenants, and visitors.

The Cisco Physical Access Gateway is the primary means for the Cisco Physical Access Control solution to connect door hardware, such as locks and readers, to your IP network.

The system is extremely scalable so whether you have a project for one building, offices across the country, or even global locations, Zones solution architects and engineers will develop a system that supports your security policies.

## Converge access policy and security of multiple entry points

Zones and Cisco are working together to deliver on the promise of converged security. Cisco Physical Access Control is a comprehensive IP-based solution that uses the IP network as a platform for integrated security operations. It works with existing systems and is easily integrated with Cisco Video Surveillance Manager and with Cisco IP Interoperability and Collaboration System (IPICS).

For example, Zones can also help you deploy an elevator access control system and then integrate it with a parking garage system, or vice versa. The many advantages of a converged system include streamlined operations, simplified management, consistent security policies, and seamless single-card entry/exit by employees at multiple points of entry.



## Leverage Zones expertise in IoT

Zones IoT practice solution specialists and solution engineers consult, collaborate, and implement projects based on their specialized knowledge and significant experience.

As Cisco has been at the forefront of IoT, Zones has become a go-to partner. Zones is a Cisco Gold Certified Partner and one of two U.S. partners to hold an Advanced IoT Specialization in Connected Safety and Security and in Manufacturing.

Zones implements a proven methodology with a prescriptive approach that achieves accelerated ROI:

- **Focused strategy sessions** where we work with you to develop a long-term strategy
- IoT readiness workshops to assess the current environment and define specific projects
- Proof of concept implementation to confirm that results meet long-term objectives
- Implementation of foundational connectivity along with the first solution and devices
- **Deployment of additional phased solutions** improving capabilities to achieve additional objectives
- Lifecycle support and continual process improvement

Our comprehensive services and support network along with our extensive IoT solution portfolio enables Zones to deliver a strategic IoT framework across the enterprise and provide relevant solutions spanning multiple market segments and industries such as real estate, oil and gas, electric utilities, manufacturing/distribution, finance, transportation, and healthcare.

### Zones Awarded 2015 Cisco Partner of the Year for Solution Innovation and U.S. National Solution Excellence

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