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**Zones, Inc. Acquires nfrastructure**

*Zones Enhances Global Solutions Capabilities with Purchase of Managed Services Provider*

AUBURN, Wash., and CLIFTON PARK, New York, October 21, 2016 — [Zones, Inc.](#) today announced the acquisition of [nfrastructure Technologies LLC](#), a provider of core-to-edge technical and managed services. Terms of the deal were not disclosed.

By acquiring nfrastructure, Zones extends its robust solutions and services capabilities. As a wholly-owned subsidiary of Zones, nfrastructure will expand globally and nationally, significantly enhancing its product fulfillment and technical capabilities.

“Acquiring nfrastructure accelerates Zones’ evolution as a services-led solutions provider with deep customer relationships and global capabilities,” said Firoz Lalji, chairman, president and CEO of Zones. “We welcome nfrastructure’s talented team to our organization. With similar cultures squarely focused on delivering a positive customer experience, we’re well-aligned to seize growth in the market.”

“nfrastructure helps many of the world’s most admired brands effectively manage their IT infrastructures. With industry projections estimating that the number of networked nodes and devices will grow from eight billion to 200 billion or more, we’re uniquely positioned to support our customers when they need it most,” said Dan Pickett, CEO of nfrastructure. “Combining nfrastructure’s services with Zones’ global account management, product offerings, and technology capabilities to provide a total solution greatly benefits nfrastructure’s customers, employees, and partners. We are excited to join Zones and continue our pace of innovation.”

Deloitte Corporate Finance acted as advisor to nfrastructure during this transaction. Zones was represented by *martinwolf* and Wells Fargo Capital Finance provided the financing.

“We are pleased to have been able to complete such important financing for Zones, Inc.,” said Mike Marcolina, director of Business Development at Wells Fargo Capital Finance. “It is important to provide our customers with the financial flexibility they need to succeed. The ability to engage U.S. Bank and KeyBank as co-lenders in the syndicated credit facility were critical to the success of the transaction.”

Recently, nfrastructure was named a [CRN 2016 Triple Crown Award winner](#). By appearing on CRN’s Solutions Provider 500, Fast Growth 150, and Tech Elite 250 lists, nfrastructure achieved the revenue, growth, and technical expertise to be named a 2016 Triple Crown winner. Earlier this year, nfrastructure was also named to the [Inc. 5000 2016](#) list of the fastest-growing private companies in America.

#### **About Zones**

Zones is an IT solutions provider deploying cloud, data center, mobility, unified communications, security, and internet of things solutions across the U.S. and around the world through a network of company-owned and affiliate entities. We leverage a best-of-breed portfolio from top technology providers to enable scalable, secure, and efficient IT solutions. Established in 1986, Zones is headquartered in Auburn, Wash., and is a certified Minority Business Enterprise. For additional information, call (800) 408-9663.

#### **About nfrastructure**

nfrastructure partners with the world’s most admired brands to design, build, and operate integrated technology environments for an increasingly connected world. With world-class engineering talent, on-site technical service in every major North American market and tightly integrated high-availability remote command centers, nfrastructure provides comprehensive and innovative technical and managed services from the edge to the data center to the cloud. For additional information, visit [www.nfrastructure.com](http://www.nfrastructure.com) or call (877) 664-3899.

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