

## FOR IMMEDIATE RELEASE

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## Zones Recognized with Geographical Region Award as Partner of the Year for Solution Innovation at Cisco Partner Summit 2015

IT Solutions Provider Also Receives Partner of the Year Honors for U.S. National Solution Excellence

AUBURN, Wash., May 4, 2015 — Zones, Inc., announced today that it is the recipient of two Cisco<sup>®</sup> Partner Summit awards – a Geographical Region award for Partner of the Year for Solution Innovation, and a U.S. National Solution Excellence Partner of the Year award. Cisco revealed the winners during its annual partner conference taking place this week in Montreal, Canada.

Awarded to exemplary channel partners, the Cisco Partner Summit Geographical Region awards are designed to recognize best-in-class business practices and serve as a model to the industry within their respective regions. Areas of consideration include innovative practices, architecture-led approach successes, strategic business outcome-focused programs, seizing new opportunities, and sales approaches.

"Cisco is proud to work together with leading channel partners globally to innovate everywhere and create fresh ideas and possibilities for our customers in the Internet of Everything," said Wendy Bahr, senior vice president, Americas Partner Organization at Cisco. "It is an honor to recognize Zones with a Cisco Partner Summit Geographical Region award as Partner of the Year for Solution Innovation, and a U.S. National Solution Excellence Partner of the Year award, further underscoring its outstanding accomplishments in the Americas."

Cisco Partner Summit Geographical Regional awards reflect the top-performing partners within specific technology markets across geographical regions. All award recipients are selected by a group of Cisco Worldwide Partner Organization and regional executives.

"As a long-time Cisco partner, this recognition is especially rewarding for Zones," said Murray Wright, CEO and president at Zones. "Being named as Partner of the Year in two categories speaks to the collaborative approach embraced by both Zones and Cisco. We are honored to have been selected by Cisco for these awards and look forward our future success delivering impactful solutions to customers."

As a Cisco Gold Certified partner, Zones has the technology breadth to deliver integrated network solutions and the technology depth to deliver highly-specialized solutions. As a leading IT solutions provider, Zones has an established Internet of Things (IoT) practice that has already executed a number of large-scale building automation and control projects. Learn more about Zones' success with multiple IoT projects <a href="here">here</a>.

Zones provides a full range of IT hardware, software and services to support technology solutions from the data center to the desktop. With more than 25 years of experience, global supply chain capabilities and a partner ecosystem of more than 2,000 hardware and software companies, Zones helps customers around the world tackle their most pressing IT challenges.

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## **About Zones**

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is an eight-time recipient of the Microsoft Excellence in Operations award. Incorporated in 1988, Zones is headquartered in Auburn, Wash., and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.