

Manage your fleet with innovative connections



To increase fuel efficiency, reduce operating costs, comply with government regulations, and improve customer service, companies are relying more and more on new technologies.

Vehicle telematics is at the heart of today's fleet management systems and is a convergence of telecommunications and information processing. Zones and Cisco are working together to help transform commercial fleet management by providing highly secure and intelligent networking and mobility solutions.

Intelligent vehicle networking

Cisco solutions, integrated with partner offers such as Davra Network's RuBAN Suite, deliver an end-to-end solution for effective fleet management.

Davra's dashboard software communicates with Cisco products like the 819 ISR, which provides real-time monitoring, tracking, and management of large and small fleets. Vehicle telematics captures and sends vehicle data such as gas level, tire pressure, and maintenance details to improve safety and keep more vehicles in service. GPS tracking provides more efficient routing, faster delivery times, and reduced driver fatigue.

Cisco Connected Fleet solutions and intelligent networking help:

- > Reduce carbon footprint to cut costs by monitoring mileage and driving patterns
- > Track stolen vehicles and provide quick recovery or automatic shutdown
- > Notify fleet managers immediately when an accident or other incident occurs
- > Integrate fleet management software with enterprise business systems such as accounting
- > Enable organizations to meet and comply with industry regulations and government mandates



Today's vehicle fleets range from small automotive fleets to fleets of tens of thousands of heavy-duty trucks. Zones, Cisco and our valued transportation partners can design a solution to fit the unique needs of your organization in order to address the things that impact your business the most.

A different kind of solution

Built on the Cisco Unified Access™ infrastructure, Connected Mobile Experiences (CMX) lets enterprises and service providers deliver customized location-based mobile services to people in retail stores, hospitals, hotels, and other environments. Organizations can offer a personalized mobile experience at the right time and the right place – and understand users better with onsite, online, and social analytics.

Cisco CMX is a platform for business innovation that includes:

- > **Cisco Mobility Services Engine, Cisco wireless access points, and Cisco wireless controllers:** Detect presence of mobile devices, transparently connect to Wi-Fi, and locate mobile devices to deliver location-based services.
- > **An open Mobility Services Representational State Transfer (REST) API:** Easily integrate location and contextual attributes into relevant customer applications.
- > **Cisco and ecosystem partner applications:** Deliver location-aware guest access, device-based services, browser-based services, mobile apps, online and onsite analytics, social analytics, and advertising.

THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > Cisco Partner of the Year for Solution Innovation (2015)
- > Cisco Partner of the Year for U.S. National Solution Excellence (2015)
- > Dedicated IoT practice with IoT practice solution experts and solution engineers, and advanced certifications and specializations
- > Cisco Diversity Partner and certified Minority Business Enterprise (MBE)
- > Cisco Advanced IoT Specialization – Manufacturing
- > Cisco Advanced IoT Specialization – Connected Safety and Security
- > IT expertise from experienced and certified IT professionals and solutions architects
- > Global offices with strategic partnerships to provide integration, deployment and logistical fulfillment

Make Zones your technology partner. Visit zones.com or call 800.408.ZONES

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