

# Top 10 Reasons to Purchase or Upgrade to Altiris™ Client Management Suite 7.0 from Symantec

Deploy, manage, secure, and troubleshoot

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## Reduce the total cost

The cost of a PC is only a small part of its total cost. Nearly 80 percent of the total cost of owning a client system goes toward the support and maintenance of the PC. Altiris™ Client Management Suite from Symantec automates time-consuming and redundant tasks to reduce the effort and costs associated with deploying, managing, securing, and troubleshooting client systems so organizations can gain control of their IT environments.

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## Why purchase or upgrade to Client Management Suite 7.0 now?

Today's economic landscape is challenging companies to make smart choices that focus on expense management: reducing costs yet continuing to focus on improving efficiencies. Mandates that require reduction of operational costs coupled with protecting your desktop and notebook computers—and still save money—present a "do more with less" dilemma. Symantec can help you automate deployment, management, and remote troubleshooting—and save you money. For example:

- Cubist Pharmaceutical reduced imaging and deployment costs from six hours to 20 minutes and eliminated technician travel time.
- The City of Plano, Texas, experienced an 84 percent reduction in application rollout.

- Meijer Grocery manages 10,000 client systems with 3.5 workers, allowing other IT workers to address more strategic initiatives.

If you are considering purchasing Client Management Suite 7.0 or you are currently using previous versions of Client Management Suite, here are 10 good reasons why it makes sense to purchase or upgrade now.

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## 1. Reduce the time required to maintain and deliver software with intelligent software management

It's more than delivering software; it's about managing the software. With new software catalog and software library features, Client Management Suite 7.0 enables intelligent software delivery by creating smart policies to install the correct version of the software with all of the updates and prerequisite software. And it ensures that the software remains installed and configured correctly on client systems.

- Deploy conflict-free virtual software with the check of a box.
- Help ensure that software remains installed and is running correctly with the latest version.
- Reduce application deployment failures and help desk costs by creating a central software library that contains standardized software packages as well as the appropriate updates.

- Get more efficient and consistent results when deploying and managing software.
- Management of software now shifts from creating and managing delivery tasks and policies to managing a complete software library.

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#### 2. Get an integrated cast of all-star technologies

You don't have to choose between industry-leading technology or integration. Client Management Suite 7.0 integrates the best of Symantec Ghost™, Symantec pcAnywhere™, Symantec Workspace Virtualization (formerly Altiris™ Software Virtualization Solution), Wise™ packaging technology, and Altiris™ Deployment Solution into a single, comprehensive client systems management solution.

- Improved software management features allow you to deploy conflict-free applications with application virtualization.
- One of the most powerful and flexible deployment engines is now the imaging engine of choice inside Client Management Suite 7.0.
- Get a comprehensive set of connectivity features for remote control of client systems with pcAnywhere.
- Standardize and configure software for corporate-wide use with Wise packaging technology.

#### 3. Reduce redundant IT tasks with integrated task automation

It's less about the tools and more about the people and process. Now Client Management Suite 7.0 has more capabilities and flexibility built into task manager to automate IT processes. In addition, expand process automation with Altiris™ Workflow Solution to orchestrate the timely interaction between people and systems management.

- Better automation of day-to-day or redundant client systems management tasks.
- Bring people, processes, and systems management together with a single tool.

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#### 4. Manage your mixed environment with expanded support for Mac and Linux

Client Management Suite 7.0 has expanded functionality to better support Mac® and Linux® in a mixed environment, making complete IT lifecycle management easier for all the clients in an organization. Mac and Linux functions are now in the same areas that manage Windows® PCs, making it easier for those who need to manage everything in the environment. Deliver software, deploy and configure, remote control, inventory, and report on every client in your organization, all from the same console and database.

#### 5. Easier to install, upgrade, configure, and use

Client Management Suite is now easier to upgrade, install, and configure. The installation and upgrade process has been improved to dramatically reduce the time and complexity of installation and includes many flexible options to help unique or custom environments.

Whether IT administrators plan to do an on-box migration or take the opportunity to migrate to better, faster hardware, easy-to-use wizards guide them through the process of upgrading Client Management Suite. For information about upgrading, see the *Planning and Implementation Guide* at <http://www.symantec.com/business/client-management-suite>. Symantec also offers a complete line of professional services to help you with your installation and upgrade.

In addition, the new console makes it easier to use and is more efficient. For example, create a custom view for IT workers, include actionable dashboards, and add reports. The console provides IT workers with everything they need to manage the environment right at their fingertips.

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#### 6. Better integration of deployment tasks

Client Management Suite 7.0 includes integrated deployment functions with all the rest of its award-winning functionality. Now IT administrators can launch deployment tasks from the same console and use the same database to sort and filter PCs to be deployed. This additional functionality provides greater flexibility in defining deployment and migration jobs and exposing additional options to service desk workers.

#### 7. Quickly react to problems in the organization with actionable data and reporting

Don't just create static reports; use the information you see in reports to immediately fix problems, manage clients, and resolve security issues in an organization. Any report from within Client Management Suite 7.0 can take action on the data with a simple right-click.

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#### 8. Get greater flexibility in the enterprise

Client Management Suite 7.0 is built on the Symantec Management Platform, which provides flexibility and expands when and where it's needed. Support the enterprise by building hierarchies and adding supporting management servers to better serve larger organizations that have distributed networks, remote locations and workers, and complex network configurations. Client Management Suite 7.0 will support your organization no matter what the size.

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#### 9. Make IT green

You can globally establish power settings on client systems that reduce power consumption and save money with Client Management Suite 7.0. For example, you can view reports on current power scheme settings, target computers with no or insufficient power settings, and then configure them with the desired standard. Reduce power and save energy by shutting down PCs with standard power policies applied throughout your organization without losing manageability.

**10. Endpoint management, availability, data-loss prevention, and security from a single vendor**

Symantec provides everything you need to manage and secure your clients through their entire IT lifecycle. You can do more with less, and Symantec can help—and save you money. Discover how Symantec protects your data and provides security in an online world. For more information, visit <http://www.symantec.com/business>.

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**Control of your IT environment with Client Management Suite 7.0**

Client Management Suite 7.0 has everything you need to gain control of your IT environment. For more information about upgrading to or purchasing Client Management Suite 7.0, visit <http://www.symantec.com/business/client-management-suite>.

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For specific country offices and contact numbers, please visit our website.

*About Symantec*

Symantec is a global leader in providing security, storage, and systems management solutions to help businesses and consumers secure and manage their information. Headquartered in Cupertino, Calif., Symantec has operations in more than 40 countries. More information is available at [www.symantec.com](http://www.symantec.com).

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