



SMB

Expand, Consolidate and Save

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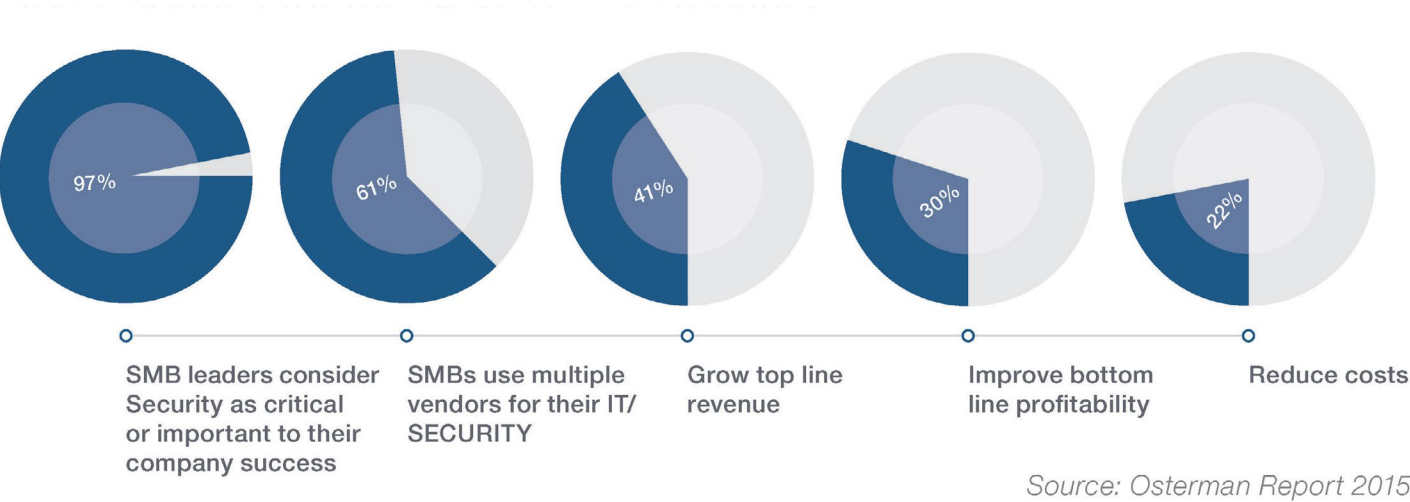
Expand, Consolidate and Save

Today’s small and medium businesses are dealing with many challenges and opportunities Growing business is obviously your number one priority. Business applications need to be available from anywhere, 24/7 and from any device. As technology early adopters (IoT, cloud services, mobility), you have to deal with challenges associated with your agility.

Faster infrastructure, more connectivity and greater security are “must haves” to sustain your growing business but the time and resources which you can allocate to this need are limited. In a recent study conducted by Osterman Research and Fortinet, SMB owners ranked their priorities as follows:

Figure 1

Top Priorities for the Next 12 – 18 Months
Percentage of of Those Responding a “Critical Priority“



As a result, many organizations are seeking solutions to balance endpoint control, secure use of SaaS, expanded capabilities in Unified Threat Management (UTM) appliances and much more; all while simplifying systems and freeing up resources to drive the business.

Fortinet continues to lead the market with its unique portfolio:

- **The broadest set of top-rated** and consolidated features on one appliance
- **Additional, integrated security and IT components** for the easiest deployment
- **More effective, yet easy to manage solutions** to secure and enable your business

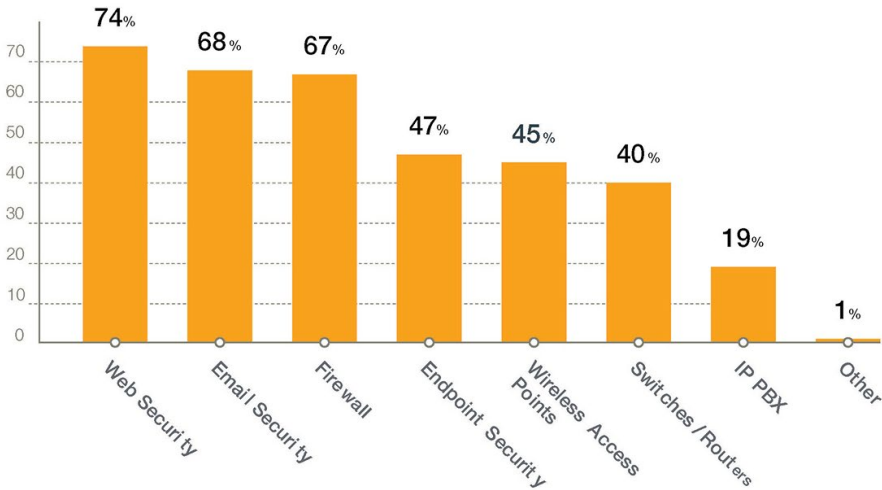
For the 9th year in a row, Fortinet has been recognized as a leader in the Unified Threat Management (UTM) industry according to Gartner.

Fortinet sets the cadence with its unique Secure Network and Secure Productivity solutions, which extends the market-leading network security appliance

with integrated switching, wireless access, cloud-based security services and other components. This comprehensive solution set offers the broadest set of components in the industry, that integrated and automated for quick deployment, easy management and lowest total cost of ownership.

Figure 2

SMBs Want a Single Source Partner for...



Fortinet has more certified security technologies than any other vendor, and invests heavily in meeting independent testing standards. The quality of our security functionality is also certified by independent organizations such as ICSA Labs, NSS Labs and Virus Bulletin. We also meet numerous government standards, such as FIPS 140-2, Common Criteria EAL2 and EAL4+ as well as other important certifications for IPv6 or ISO 9001.



Secure Network

A Complete, Flexible and Scalable Approach to Secure and Simplify Your Business Network

As businesses grow they add employees, offices, connected devices and business applications. These must be networked in order for individuals and information to be accessible - anytime anywhere - to serve customers, spur growth and improve profitability. Wherever a business is on its growth path, Fortinet

provides everything you need: top-rated protection from the network to end-user devices, integrated wired and wireless equipment and a single “pane-of-glass” to easily manage it all. This comprehensive, integrated and easy-to-manage solution is a key reason why Gartner views us as “setting the cadence for the UTM Market.”

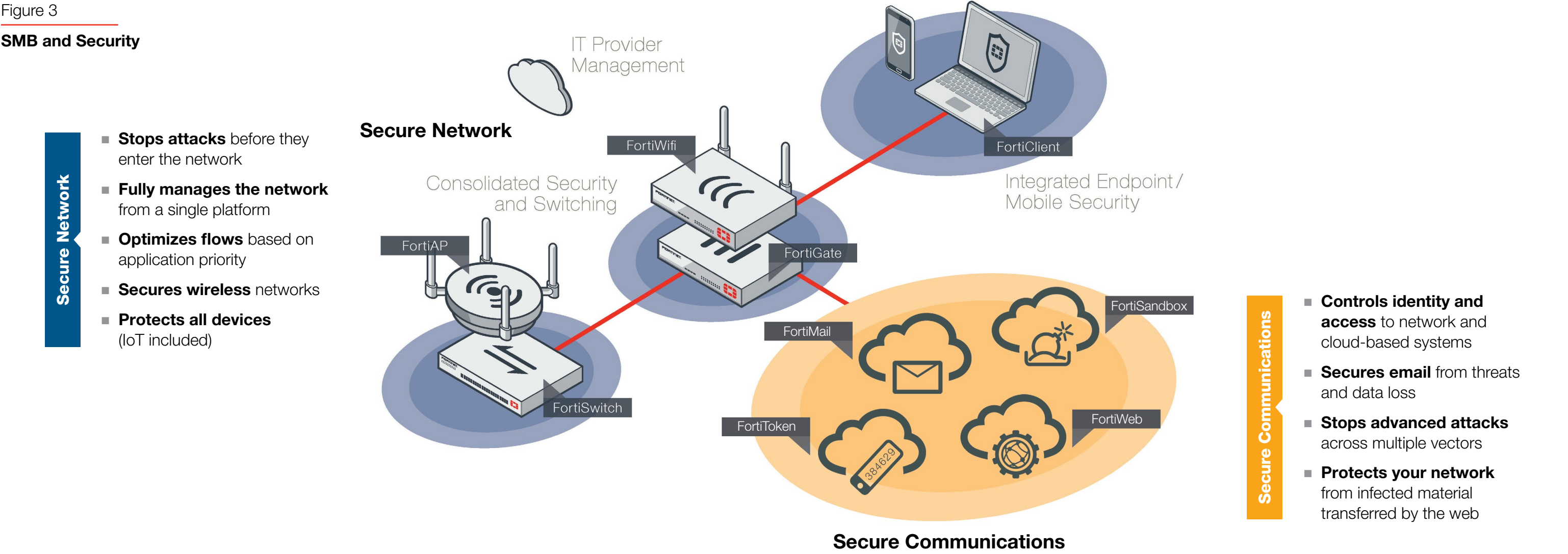
Secure Productivity

A Comprehensive Approach to Protecting Cloud-based Applications

As you move to the cloud and leverage leading SaaS applications- like those in Microsoft Office 365, Google G-Suite and the like- ensuring the right controls are in place is critical. Recommended capabilities like strong,



multi-factor authentication, protection from advanced threats, security for data and more are required; ideally in the same SaaS form factor as your cloud applications.

Figure 3
SMB and Security



Secure Network



Protect and Power Your Business



FortiGate

MARKET LEADING UTM



- 1 Protect your users, system and data
- 2 Plug & play
- 3 POE / Wi-Fi



FortiClient

SECURING REMOTE ACCESS

- 1 Secures the endpoints
- 2 Top-rated managed antivirus URL filtering
- 3 Win, Mac, iOS & Android



FortiSwitch

CENTRALIZED MANAGEMENT

- 1 Layer 2/3
- 2 1-10 Gbps
- 3 8, 24, 32, 48, 64
- 4 POE / POE+




FortiAP

AVOID ADDITIONAL CONTROL COST

- 1 802.11ac
- 2 To 1.3 Gbps
- 3 Application prioritization

Secure Productivity


Embrace and Secure the Cloud



FortiMail

ADVANCED EMAIL SECURITY


- 1 Secure email server
- 2 Anti-virus, -spam, -phishing
- 3 Sandboxing, DLP, encryption, archiving
- 4 Quarantine, end user controls



FortiWeb

FULL WEBSITE PROTECTION


- 1 Secure web applications to 20 Gbps
- 2 PCI compliance (5.5, 5.6)
- 3 Single Sign-on
- 4 Auto-learning



FortiSandbox

ADVANCED THREAT DETECTION

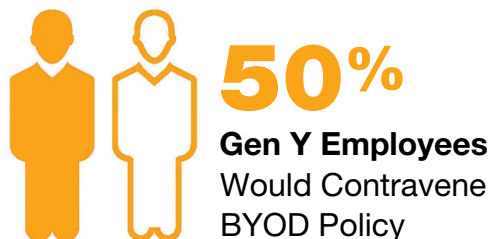
- 1 Stop the latest attacks
- 2 Update protection
- 3 Integrate with security controls



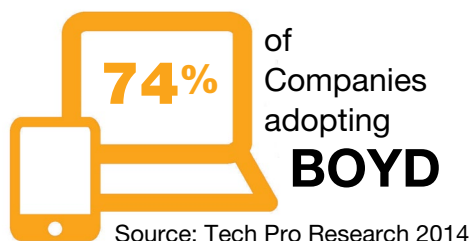
FortiToken

IDENTITY AND ACCESS MANAGEMENT

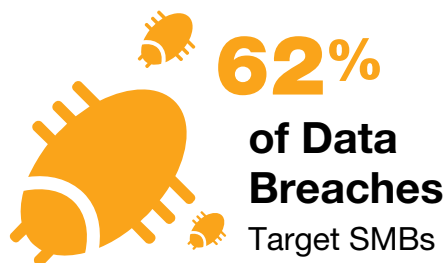
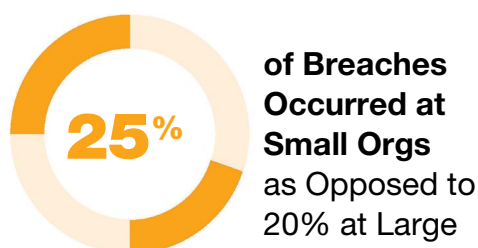
- 1 Multi-factor authentication
- 2 Mobile and software tokens
- 3 Cloud-based management



Source: Fortinet 2013



Source: Tech Pro Research 2014



Complete Solution



ONE VENDOR

FORTINET®

GLOBAL HEADQUARTERS
Fortinet Inc.
899 Kifer Road
Sunnyvale, CA 94086
United States
Tel: +1.408.235.7700
www.fortinet.com/sales

EMEA SALES OFFICE
905 rue Albert Einstein
06560 Valbonne
France
Tel: +33.4.8987.0500

APAC SALES OFFICE
8 Temasek Boulevard #12-01
Suntec Tower Three
Singapore 038988
Tel: +65-6395-7899
Fax: +65-6295-0015

LATIN AMERICA HEADQUARTERS
Sawgrass Lakes Center
13450 W. Sunrise Blvd., Suite 430
Sunrise, FL 33323
Tel: +1.954.368.9990