



### The road to stronger networking.

A regional auto-service business with over 100 locations across New England was having trouble with existing infrastructure and service providers. Connectivity problems such as branch outages prevented team members from transacting with customers, the client from ordering internally, and more. The client asked Zones to help repair this rocky road.



#### Challenge

- Trouble with existing infrastructure and service providers.
- Branch outages prevented team members from transacting with customers and the client from ordering internally.
- Needed new technology to comply with PCI security regulations.



#### Solution

- Complete Meraki SD-WAN solution.
- Better capabilities for automated failover and single-screen network reconfiguration.
- Customized to allow staggered rollout.



#### Results

- In the process of implementing the new SD-WAN solution.
- Client is discussing the possibility of remote network management through Zones.

### Case Study | Network OPTIMIZATION | WAN Optimization

#### The Challenge

A regional auto-service business with over 100 locations across New England was having trouble with existing infrastructure and service providers. Connectivity problems such as branch outages prevented team members from transacting with customers, the client from ordering internally, and more. They also needed new technology to comply with PCI security regulations.

#### The Solution

After whiteboarding and analysis, Zones determined that a complete Meraki SD-WAN solution would best meet the client's needs. Meraki's better capabilities for automated failover and single-screen network reconfiguration made it ideal for a business of this size.

Zones is now implementing a Meraki SD-WAN solution across the client's data centers and retail locations. In order to minimize operational disruptions, Zones is customizing the solution to allow staggered rollout. And thanks to the Zones nterprise™ service-delivery platform, the client will have total insight into every part of the process.

#### The Results

Impressed with Zones' capabilities and customization, the client awarded Zones the deal. Zones is now in the process of working with the client to ensure the new SD-WAN solution is implemented smoothly. Furthermore, the client is discussing the possibility of remote network management through Zones in the future.

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