



# From crowded lecture halls and dormitories to satellite campuses, the Cisco Meraki cloud managed IT solution is built for the demands of higher education

- Comprehensive network monitoring, configuration, and control of wireless, switching, security, phones, and mobile devices via a centralized and intuitive dashboard
- High-performing wireless access points are optimized for dense lecture halls and campus-wide deployments
- Application management is built in: block unwanted BitTorrent usage, limit YouTube streaming, and prioritize educational apps
- Connect and manage satellite campuses with cloud managed security appliances
- With intuitive cloud based management and self-provisioning, selfoptimizing, and self-healing hardware, the Meraki solution is easy to deploy and control without training or dedicated staff
- Secure, manage, and troubleshoot mobile devices, Macs, and PCs from the cloud with Systems Manager mobility management
- The Meraki cloud architecture enables cost savings over traditional solutions by eliminating additional on-premise hardware and controllers



### Thousands of educational institutions trust Cisco Meraki









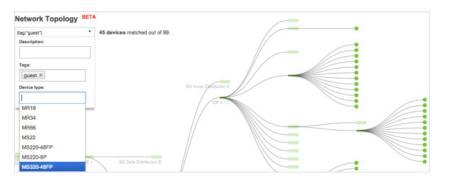








## Cloud based management is easy to use, and provides complete visibility and control of the entire network and its users



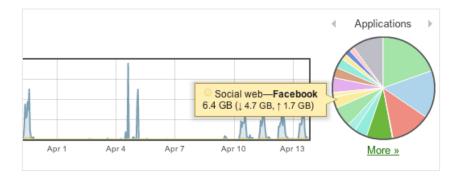
### Centralized management without controllers

- Built for rapid campus-wide deployments
- Simple centralized management, no training or dedicated staff required
- Wireless 802.11ac Wave 2 APs and multigigabit switches serve environments with high density requirements
- · Extra memory and CPU for campus workloads



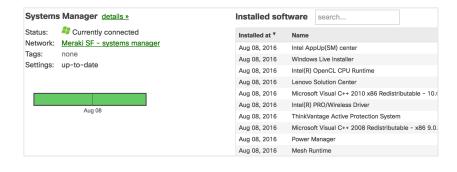
## Built in comprehensive network security

- User authentication and device posturing wireless and wired products
- Automatic device authentication and provisioning with Systems Manager Sentry
- Voice-VLAN detection with 802.1x authentication bypass or enforcement
- · Client visibility and network access logging



#### Identify unique users and devices acessing the network

- Manage users, devices, and applications on the entire network
- · Control bandwidth usage per application or device
- Locate clients with Google Maps integration
- Easily create distinct policies for students, faculty, and staff
- Limit or block unwanted applications in parts of the network or based on a schedule



#### Mobility management and seamless BYOD

- Centrally manage Macs, PCs, and mobile devices
- · Enforce device security and restrictions
- · Deploy applications and updates with one click
- · Scales to thousands of devices







## Case Study: Goucher College, Campus Switching and Wireless

- Baltimore County, Maryland campus needed to provide highbandwidth and secure network access for 2,000 graduate and undergraduate students and 200 faculty members
- Goucher College selected Meraki wireless and switching to upgrade their old network in order to facilitate new requirements for video learning and campus-wide network connectivity
- Meraki MS Switches can be found across campus and provide a reliable 10-gig backbone to handle the network's most demanding applications, all connected to a Cisco Nexus switching core in the central office
- Meraki zero-touch configuration meant IT staff could preconfigure hundreds of network devices from one dashboard before even unboxing them, saving countless hours and ensuring an error-free deployment

## "All of the little things that I used to worry about are gone, now Meraki just does it."

- Greg Howard, Director of Networking and Telecom, Goucher College





# Case Study: Westmont College, the All-Wireless Campus

- 1,100 students and 300 faculty members on the Southern California campus need constant connectivity, indoors and out
- Westmont College replaced old access points that covered only residences and dining areas with over 250 Meraki APs that blanket all 111 acres of the campus
- IT staff uses Meraki cloud based management to troubleshoot and solve students' connectivity issues over the web, without specialized training
- Westmont also uses Meraki security appliances to manage and connect satellite campuses
- Over 90% of all network traffic is now wireless

## "Meraki is one of the best technology decisions I've made in over 30 years."

- Read Sheard, CIO, Westmont College



## 100% Cloud Managed IT Product Family



Wireless (MR): Supports 100+ users per AP for high density lecture hall deployments and BYOD



EMM (SM): Cloud-based centralised management of iOS devices, Androids, Macs, PCs, and more



**Security (MX):** Feature rich security and networking, with up-to-date content filtering and AMP



Communications (MC): Simple to install and manage telephony for deployments of any size



Switching (MS): Centrally managed Layer 3 Ethernet switches designed for reliability and performance



Security Cameras (MV): Standalone cameras with remote viewing, analytics, and motion control search

## Award Winning Cloud Management Architecture

- · Network-wide visibility and control
- · No on-site controller hardware
- Automatic monitoring and alerts
- Seamless over-the-web upgrades
- · Scales to networks of all sizes





"I haven't had to think about one of our major network environments—and that says a lot."

-Lee Badman, NetworkEngineer, Syracuse University



"Meraki has the feature set, and they have a system that's really intuitive and easy to manage."

–Jack Costanza, Assistant Director,M.I.T. CSAIL



"We are getting more services and features for dramatically less money. It's hard to imagine a better solution."

-Dr. Mark Koan, Dean of I.T., Phoenix College



"We were immediately impressed with the Meraki solution and how we could manage everything through it."

-Chuck Faraj, CIO, Remington College



