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Zones Recognized as Cisco Physical Security Authorized Technology Provider Partner in the U.S.

ATP status added to Zones' existing Cisco designations and certifications

AUBURN, Wash., May 5, 2014 — [Zones, Inc.](#), announced today that it has achieved Physical Security Authorized Technology Provider (ATP) status from Cisco. This designation recognizes Zones as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco Physical Security products and solutions.

Cisco's Connected Physical Security solutions provide large-scale enterprise and government customers with end-to-end networked solutions that are hyper-scalable, hyper-agile and easy to manage. Purpose-built for network and IT security system deployments, Cisco Connected Physical Security solutions support video surveillance, access control, incident management and security operations together with Cisco and third-party video, collaboration and networking systems, enabled by Cisco's award-winning medianet technologies, architectures and unified data center technologies.

“As the number of connected devices grows to 50 billion and beyond, our customers have turned to physical security solutions including IP cameras, surveillance equipment and access control devices to protect both people and assets,” said Scott Priest, director of Partner and Product Marketing at Zones. “As an authorized Cisco partner, Zones is uniquely positioned to deploy and support the physical security solutions that customers require today.”

The Cisco Authorized Technology Provider (ATP) Program is part of the Cisco go-to-market strategy for the Cisco Physical Security technology. The program helps Cisco to define the knowledge, skills and services that channel partners need to successfully sell, deploy and support an emerging technology.

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is a seven-time recipient of the Microsoft Operational Excellence award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash. and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.

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