



## DATA SHEET

# Polycom® RealConnect™ for Office 365 and Skype for Business

## Video interoperability simplified

For organizations that have chosen Microsoft Skype for Business as their communications platform, Polycom® RealConnect™ is the first technology that solves the age-old dilemma of getting different multiple videoconferencing technologies work together. Polycom RealConnect is the first Microsoft certified video interoperability solution that allows standards-based room devices from Polycom, Cisco, and others to seamlessly join a Skype for Business meeting.

### Supporting throughout Skype for Business Journey

Available for Skype for Business on-premises, hybrid with Skype for Business on-premises and online, and Office 365/Skype for Business Online, Polycom RealConnect lets customers plan for migration at their own pace. Regardless if you are planning to migrate from on-premises environment to the cloud or if you will keep on-premises infrastructure, Polycom offers the right RealConnect solution that suit your needs.

### Native Outlook scheduling and One Touch Dial

Do you like the simplicity of Skype for Business meeting workflow? Polycom RealConnect solution retains the Skype for Business scheduling workflow in Outlook so users can start scheduling a RealConnect call without any training. Skype for Business users join via the familiar click-to-join meeting experience. Polycom and Cisco video endpoints\* may also be configured to join with Polycom's One Touch Dial, to join a meeting without dialing a number.

### Leverage existing video investment

Polycom RealConnect provides customers with financial peace of mind. Knowing that your existing video solution works with Skype for Business, you can avoid costly rip-and-replace and focus on consolidating to Skype for Business solution at your own pace.

### Ease of management and administration

Hosted Polycom RealConnect service is operated and supported by Polycom cloud team, with high availability built in and the software always kept current. For license administration, the customer administrator can provision licenses for Office 365 users from within the Office 365 Admin Portal.



## Benefits

- **Protect existing video investments**—Bring existing Polycom, Cisco and other standards-based video systems into Skype for Business meetings
- **Flexible deployment options**—Polycom RealConnect is available for Skype for Business on-premises, hybrid and online and allows smooth migration to the cloud
- **Easy to manage**—Polycom RealConnect service is operated and supported by dedicated Polycom cloud team, and is built with redundancy and high availability
- **Natural user experience**—Simplify the experience to schedule, meet, and start Skype for Business calls through scheduling integration with Outlook calendar
- **Simple dialing experience**—Polycom RealConnect solution supports One Touch Dial, which provides the same click-to-join experience to connect to Skype video meetings for select Polycom and Cisco endpoints\*

\*Polycom® RealPresence® Group Series, HDX Series, and Cisco endpoints that support TMS XML API

	Polycom RealConnect for Office 365 and Hybrid (Cloud video interoperability service)	RealPresence Clariti with Polycom RealConnect Implementation
Skype for Business and Exchange	<ul style="list-style-type: none"> <li>• Skype for Business Online/Exchange online for online users</li> <li>• Skype for Business on-prem/Exchange online or on-prem for on-premises users</li> </ul>	<ul style="list-style-type: none"> <li>• Skype for Business on-prem server/Exchange online or on-prem for on-premises users</li> <li>• Skype for Business Online/Exchange online for online users and Skype for Business on-prem server (for federation)</li> </ul>
Polycom Conferencing Infrastructure	<ul style="list-style-type: none"> <li>• Hosted within Azure cloud</li> <li>• Operated and supported by dedicated Polycom cloud team</li> </ul>	<ul style="list-style-type: none"> <li>• On customers premises, or hosted in private cloud</li> <li>• Optional managed services available</li> </ul>
Network Requirement	<ul style="list-style-type: none"> <li>• Firewall traversal for endpoints to make a internet-based calling</li> <li>• Polycom Cloud Relay (lightweight virtual server) and Skype for Business/Lync 2013 Edge Server required for RealConnect Hybrid</li> </ul>	<ul style="list-style-type: none"> <li>• RealPresence Clariti collaboration software deployed for on-premises based conferencing</li> </ul>
Licensing	<ul style="list-style-type: none"> <li>• 1-year or 3-year term subscription</li> </ul>	<ul style="list-style-type: none"> <li>• 1-year or 3-year term subscription</li> <li>• Perpetual licensing available</li> </ul>

### Polycom RealConnect for Office 365 Requirements

- Skype for Business Online Plan 2 and Exchange Online to provision users with Polycom RealConnect license
- Office 2016 Click to Run
- Video endpoints that connect Polycom RealConnect service must be enabled to traverse firewalls
- Network should have enough bandwidth to support video calls over internet

### Polycom RealConnect for Hybrid Requirements

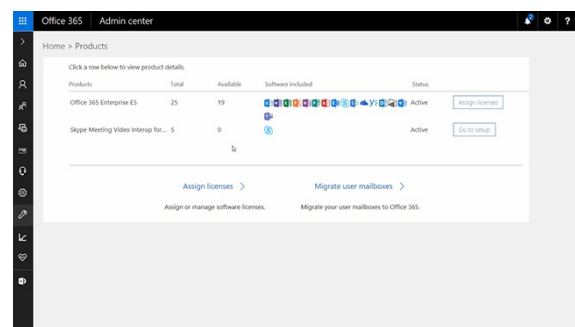
- Skype for Business Server 2015 or Lync Server 2013
- Exchange 2013 or higher or Exchange Online
- Azure AD
- Edge server must be configured to allow calls with external users
- PSTN dial-in conferencing must be enabled
- Polycom Cloud Relay (lightweight virtual machine) set up on-premises to enable communication with Polycom Cloud Service and Azure and One Touch Dial service
- Video endpoints that connect Polycom RealConnect service must be enabled to traverse firewalls
- Network should have enough bandwidth to support video calls over internet

### Polycom® RealPresence Clariti™ Requirements

RealPresence Clariti includes entitlement to software components for bridging, video call control, firewall traversal, device management and other functionality. For the requirements for these components, please refer to [RealPresence Clariti support page](#).



Familiar multipoint video experience



Manage licenses in Office 365 Admin Portal

## Skype Operations Framework-based Polycom Professional Services

Polycom is a leading provider of video and voice devices for Skype for Business, as well as video interoperability integration. We have deep experience and Microsoft Certified solution architects, consultants, engineers, and technicians to help your organization understand and benefit from these Microsoft services.

Polycom RealConnect Integration and Onboarding Services help you implement our industry leading RealConnect experience that brings Skype and non-Skype video solutions together seamlessly, for Skype for Business on-premises, hybrid, or online (Office 365) environments. Our professional services are aligned with Skype Operations Framework.

The Skype Operations Framework (SOF) is a comprehensive guide and toolset for implementing and managing a reliable, cost-effective communications service based on Skype for Business. It covers the entire customer lifecycle, including planning, delivery, adoption, operations and migrations. It provides a standardized approach to successfully plan, deliver and operate Skype for Business by incorporating practical guidance, tools, assets and recommended practices that can be leveraged by both new deployments and migrations from on-premises deployments, with customer success firmly at the center.

## Learn more about Polycom and Microsoft integrated solutions

For more information on the Polycom UC solutions for Microsoft environments, visit [www.polycom.com/Microsoft](http://www.polycom.com/Microsoft) or email us at [TeamMicrosoft@polycom.com](mailto:TeamMicrosoft@polycom.com)

## About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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