



Realize the full potential of print management

If your imaging and printing infrastructure consists of too many systems, you're not alone. An inflexible environment can place unnecessary stress on you, your resources, and your budget.

What's more, lack of control over your data and documents can negatively impact security, compliance, and most importantly service to your customers.

Through Zones Managed Print Services (MPS), organizations like yours are strengthening their competitive position by increasing productivity, enhancing security, improving environmental stewardship, lowering operational costs, and freeing up capital for future growth.

Zones Managed Print Services

This comprehensive suite of customizable solutions offers:

- > Onsite break/fix printer support
- > Network print management software
- > Supplies (including paper)
- > Support and professional services
- > Document workflow solutions

Optimize your infrastructure, manage your workflow, and create new opportunities

In your ongoing quest to maximize productivity and drive down costs, you might be surprised by the savings

and greater competitive advantage you can achieve with MPS.

- > Improved costs savings
- > Increased visibility of your own print environment
- > Integrated solutions helping document and printing technology work together
- > Expanded document management compliance
- > Engaged and reliable break/fix service for print devices
- > Proven product reliability in print devices and supplies
- > Reduced support burden for IT, procurement, and finance employees

By choosing Zones, you can count on:

- > **Complete solutions:** We'll work with you to identify and address your specific needs today and in the future
- > **Unsurpassed expertise:** Leverage the more than 30 years of experience that Zones has to offer
- > **Global reach:** Zones has the resources to address your organization's needs around the world

Experience world-class service and real cost savings

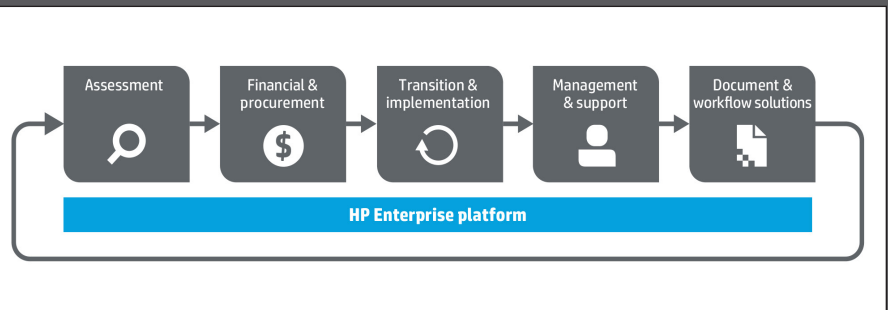
Zones can help you achieve more with your print environment by mapping out a strategy that can help you manage and optimize your image and print environment, as well as improve business processes.

To get started, contact your Zones account executive to:

- > Set up a strategic consultation to assess your specific business needs
- > Identify the managed print services approach that will meet the unique needs of your organization today and scale with your future growth

Take a technology-based, results-oriented approach to print management

Built on the premise that printing and document management are essential parts of your IT architecture, HP MPS is a scalable suite of strategic services, indicated below, that we can tailor to your needs.



Assessment Services

Help you identify your printing needs and gain visibility into your current usage and uncover hidden costs as you develop a business case for change.

Financial and Procurement Services

Assist you with options as you plan, acquire, retire, and replace your assets to help you achieve a low total cost of ownership.

Transition and Implementation Services

Help to ensure that the right equipment is installed in the appropriate location and that your end users know how to make the most of these capabilities.

Management and Support Services

Deliver proactive support to ensure an ongoing return on investment through fleet optimization, maintenance, supplies, and management. Also gain greater visibility into usage trends, capacity, and expenditures.

Document and Workflow Services

Leverage optimization services that can help accelerate business results by automating paper-intensive workflows and managing the underlying infrastructure that supports your processes.