

# IRON MOUNTAIN® CLOUD DISASTER RECOVERY SERVICE



## BUSINESS CHALLENGE

In today's always-on IT environment, you need to be able to recover quickly in the wake of any disaster. In fact, you're most likely keenly aware of how essential it is to recover data quickly in the aftermath of a disaster, but if the facilities and individuals you rely on to support your recovery are incapacitated by the same disaster, you could be putting your entire business continuity strategy at risk.

## WHAT IF YOU COULD...

- ✓ Recover your mission-critical data and systems in a matter of hours in the wake of a disaster?
- ✓ Reduce your data center space, infrastructure and IT resources used for disaster recovery (DR)?
- ✓ Focus more on your business and less on your DR process?
- ✓ Achieve zero downtime for planned system maintenance, upgrades and outages?

## INDUSTRY FACT:

**Average cost of downtime per hour is over \$1.5M.**

– Source: IDC, Measuring Cost of Downtime and Recovery Objectives Among U.S. Firms, Doc # 24512, Dec 2013 (for firms over 10,000 employees)

## IRON MOUNTAIN CLOUD DISASTER RECOVERY

Get managed recovery of your critical data and systems with Iron Mountain's Cloud Disaster Recovery service, which enables you to rapidly recover your mission-critical data and systems after downtime. We guarantee your recovery times, and back them with 1-, 24- or 48-hour Service Level Agreement (SLA) options. Our DR specialists will manage the planning, testing, and, if disaster strikes, execution of your DR processes – all you need is a computer and Internet connection to remotely access your recovered systems and data in our secure, purpose-built cloud.

Proactively fail over your systems to the cloud and gain quick, remote access to them, with our one-hour SLA option – whenever you choose. So when disaster strikes, your critical systems are quickly recovered as virtual machines (VMs), which are always on, receiving replicated data over the wire.

## 1-Hour Standalone DR

With this option, you can add the critical DR component to your data protection coverage while achieving very short SLA times.



### WHAT YOU GAIN...

- ✓ Managed rapid recovery of your critical data and systems in the cloud after a disaster – guaranteed by SLAs
- ✓ Experienced team of DR specialists to plan, test and execute your DR process
- ✓ Secure, remote access to recovered systems via SSL VPN
- ✓ Zero downtime for planned maintenance, upgrades and site outages

Iron Mountain Cloud Disaster Recovery allows you to:

- **Rely on the Experienced Team of DR Specialists—Always by Your Side**  
Leverage our team of experts who take care of DR planning, testing and documentation, and will guide the recovery process to minimize business disruption.
- **Remotely Access Your Critical Systems in Our Purpose-Built Cloud**  
Securely access your critical systems and data from anywhere in our cloud until your physical site is operational again. And ensure your data remains private with end-to-end encryption.

#### SCENARIO 1: NORMAL BACKUP & RECOVERY



#### SCENARIO 2: DISASTER RECOVERY



Package	1-Hour SLA	24-Hour SLA	48-Hour SLA
<b>Protected Platforms</b>	Windows Server 2003, 2008, 2012; Microsoft® Exchange, SQL Server, File Server, and SharePoint®; Blackberry® Server; and others	Microsoft Windows®, IBM® i, IBM AIX, Red Hat® Linux®, SUSE Linux, VMware®, and other environments	Microsoft Windows, IBM i, IBM AIX, Red Hat Linux, SUSE Linux, VMware, and other environments
<b>Comprehensive Package</b>	Hosted Active Directory VM, storage, secure network protocols, SSL VPN and IPSec tunnel (for secure cloud recovery)	System Restore (for Windows systems), VMs, storage, secure network protocols, SSL VPN (for secure cloud recovery)	System Restore (for Windows systems), VMs, storage, secure network protocols, SSL VPN (for secure cloud recovery)
<b>Cloud Infrastructure</b>	Remote, top-tier data centers serving as a “hot cloud”—an extension to your production environment—for your key systems	Remote, top-tier data centers serving as a “warm site” for your key systems	Remote, top-tier data centers serving as a “warm site” for your key systems
<b>Iron Mountain® Server Backup powered by EVault®</b>	Required	Required	Required
<b>DR Tests</b>	One (1) complete DR test	One (1) complete DR test	One (1) complete DR test



**ABOUT IRON MOUNTAIN.** Iron Mountain Incorporated (NYSE: IRM) provides information management services that help organizations lower the costs, risks and inefficiencies of managing their physical and digital data. Founded in 1951, Iron Mountain manages billions of information assets, including backup and archival data, electronic records, document imaging, business records, secure shredding, and more, for organizations around the world. Visit the company website at [www.ironmountain.com](http://www.ironmountain.com) for more information.