

Are you ready
to manage the...

Massive Increase in Devices?

You have to support more devices every day...

By 2019, more than

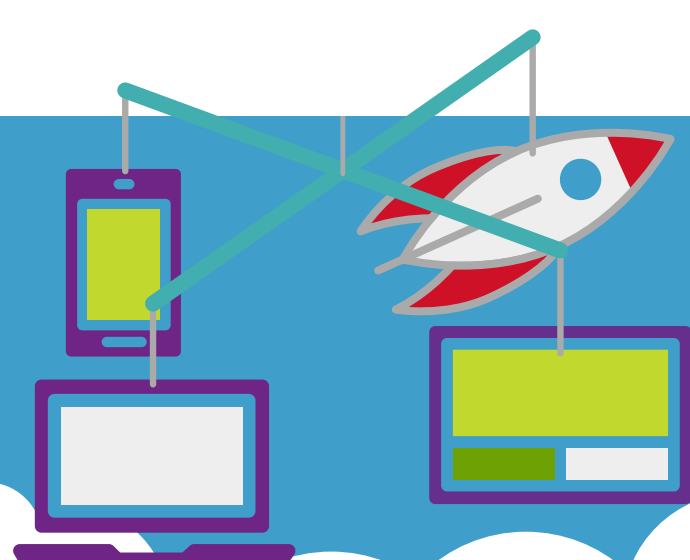
2.5 BILLION

smartphones, tablets and PCs
will be shipped every year

&

25 BILLION

devices will be network-connected by 2020



...and BYOD is still in its enterprise infancy...

Only **25%** of organizations say BYOD is
widely used and supported

...the management
challenges are daunting...

97% of IT organizations report concerns
about managing endpoint growth

61% say they already have unknown devices
and applications on their networks



SURVEY SAYS

Security

Monitoring

Asset Management

End-user Support

are the greatest concerns

...the security threats are chilling...

323,000 new malicious
mobile programs
recently activated

235,000,000 malicious attacks
from online sources
around the world

80,000 malware variants
created
every day

DO NOT CROSS IT LINE DO NOT CROSS IT LINE DO NOT CROSS IT LINE DO NOT

The average
cost per
compromised
record is

\$222

Just one lost,
unencrypted
USB thumbdrive
put the data of

50K medical providers
at risk

...the business impact is catastrophic...

The average
cost of one
data breach is

\$3.8M

...and don't forget about compliance gaps...

75% of organizations lack resources
to meet compliance regulations

73% say the increasing audit burden
is their biggest challenge

...BUT, there's good news ahead!



97% of IT professionals believe
context-aware security can
protect organizations so they
can reap benefits of BYOD

96% of security breaches can
be avoided with simple
or intermediate controls

65% of network weaknesses can
be addressed with proper
endpoint configuration, and
30% can be resolved through
strong patch management

Learn more about
what you can do...

...to centrally manage all
of your connected devices...



Read our ebook, Technology Tunnel Vision



Software

*Disclosure: data points from Forrester Research, IDC, Dimensional Research, Dell internal analysis and Dell customer surveys.

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