





## Devices competing with LaserJet P2015n printers have serious shortcomings.

Competitor	Major strengths/weakness(es)	Specifics						
Top HP Advantages	Worry-free	HP Instant-on fuser eliminates delays from Powersave, printing in 8 seconds.     Integrated toner cartridge simplifies toner replacement and ensures consistents.						
	printing	• HP supports true 1200 x 1200 dpi printing, 50 sheet MP, 400 MHz processor.						
Brother	2-piece toner and	The Brother printer uses 2-piece toner system w/separate toner and drum						
HL-5250DN/5270DN	corona wire	The Brother printer uses a corona wire which needs periodic cleaning      Death and the 25 areas of the corona wire which needs periodic cleaning						
<u></u>	11	Brother takes 25 seconds to warm up and print from Powersave vs 8 for HP      The Canon LBP-3300 is host-based and does not support PCL or PostScript						
Canon	Host-based only,	The LBP-3300 does not support networking standard (must add accessory)						
LBP-3300	slow - 21 ppm (A4)	The LBP-3300 does not support true 1200 x 1200 dpi printing like HP						
Dell	No auto duplex,	• The Dell 1710n does not support auto duplexing and only has a 1 sheet MP slot						
1710n	2-piece toner	• The Dell 1710 uses a 2-piece toner system, separate toner and drum						
	z-piece ionei	• The Dell 1710 takes 36 seconds to warm-up and print from Powersave vs 8 for HP						
Epson	No auto duplex,	• The Epson EPL-6200n does not support auto-duplex and does not have an MP slot						
EPL-6200n	2-piece toner, slow	• The Epson EPL-6200n takes 21 seconds to warm-up and print from Powersave						
1/	•	<ul> <li>The Epson EPL-6200n uses a 2-piece toner system, separate toner &amp; imaging drum</li> <li>The Kyocera has a messy toner system and the corona wire must be cleaned</li> </ul>						
Kyocera	Corona wire and	The Kyocera 1030DN takes 19 seconds to warm up and print from Powersave						
1030DN	messy toner, slow	The Kyocera does not support true 1200 x 1200 dpi printing like HP						
Lexmark	2-piece toner, and	• The Lexmark E352n uses a 2-piece toner system, separate toner and drum						
E352dn	single sheet MP	• The Lexmark E352n has only a 1 sheet MP slot vs a 50 sheet tray for HP						
	siligle sileel Mil	• (Expected) the Lexmark E352n is inefficient with toner on high coverage pages						
OKI	No auto duplex and	The OKI B4350 does not support auto duplexing and has no MP slot or tray						
B4350	slow 23/22 A4 ppm	The OKI B4350 supports PCL, but PostScript is an optional accessory  The OKI B4350 supports PCL, but PostScript is an optional accessory  The OKI B4350 supports PCL, but PostScript is an optional accessory						
•		<ul> <li>The OKI B4350 takes 34 seconds to warm-up &amp; print from Powersave vs 8 for HP</li> <li>The Samsung 3051N takes 40 seconds to warm-up and print from Powersave</li> </ul>						
Samsung	Slow fuser and not	The Samsung 3051N does not print true 1200 x 1200 dpi like HP.						
ML-3051N	true 1200 dpi	User must shake the Samsung toner cartridge, and it has no protective shutter.						
Xerox	No auto duplex,	The Xerox 3150 does not support standard networking – it's an accessory						
3150	no PostScript, slow	• The Xerox 3150 does not support auto-duplex, and does not support PostScript						
	iio i osiaciipi, siow	• The Xerox 3150 takes 42 seconds to warm-up and print from Powersave						
		HP Restricted in vent						

	HP	Brother ⊢L-	Canon	Dell	Epson	Kyocera	Lexmark	OKI	Samsung	Xerox
Specifications	LaserJet P2015n	5250DN / 5270DN	LBP 3300	1710n	6200n	1030DN	E352dn	B4350n	ML- 3051N	3150
Engine	Canon	Brother	Canon	Lexmark	K Minolta	Kyocera	Lexmark	OKI LED	Samsung	Samsung
Print speed – (letter,A4)	27, 26	30, 28	NA, 21	27, 26	NA, 20	23, 22	35, 33	23, 22	30, 28	22, 20
Resolution – best PQ	1200 x 1200	1200 x 1200	2400 x 600 equiv	1200 x 1200	1200 x 1200	2400 x 600 w/KIR	1200 x 1200	1200 x 600	1200 x 1200 effective	1200 IQ
Monthly duty cycle	15,000	20,000	10,000	15,000	30,000	25,000	35,000	30,000	100,000	15,000
Memory – standard (MB)	32	32	8	32	8	32	32	16	64	32
Processor (MHz)	400	266	Not spec'd	366	200	266	366	266	400	166
Paper input	250 + 50	250 + 50	250 +1	250 + 1	250	250 + 50	250 + 1	250	250 + 50	250 +50
Auto Duplex	In dn bundle	Yes	Yes	No	No	Yes	Yes	No	In nd bundle	No
Connectivity	USB 2.0, 10/100	Parallel, USB, 10/100	USB 2.0, optional 10/100	Parallel, USB, 10/100	Parallel, USB, 10/100	Parallel, USB, 10/100	Parallel, USB, 10/100	Parallel, USB, 10/100	Parallel, USB, 10/100	Parallel, USB, optional 10/100
PDLs	PCL 6, PS3	PCL, BRScript	Host-based	PCL, PS	PCL, PS	PCL, KPDL3	PCL, PS	PCL, optional PS	PCL, PS	PCL
Warranty	1 yr return	1 yr exchg	1 year	1 yr exchg	1 yr on-site	1 year	1 yr exchg	1 yr limited	1 yr limited	1 yr exchg
U.S. street price	399	249	NA	299	NA	549	449	385	\$269	349
EMEA street price (ex VAT)	??	317	220	239	321	381	434	340	299	239
U.S. cost per page – black	2.6, 2.0	2.3, 1.7	NA	2.5, 1.7	NA	1.2	?? - 2.1	2.0, 1.5	2.4, 1.4	2.9, 2.3
Euro cost per page – black	??	2.0, 1.5	3.2, 2.1	2.3, 1.4	2.6, 1.9	1.0	?? - 1.9	2.0, 1.7	2.5, 1.7	2.6, 2.0
Consumables yield – (in pgs)	3,000 7,000	3,500 7,000	2,500 6,000	3,000 6,000	3,000 6,000	7,200	3,500 9,000	US: 3K, 7K; EU: 2.5K, 6K	4,000 8,000	3,500 5,000
Toner in the box	3,000	3,500	2,500	3,000	3,000	3,600	3,000	US: 3K EU: 2K	4,000	3,500
lmaging unit yield	NA	25,000	NA	30,000	20,000	100,000	30,000	US: 25K EU: 19,800	NA	NA
FPO from Powersave	8	25	9	36	21	19	??	34	40	42

