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## **Typical eSignature Use Cases**

Sales	Human Resources	<b>S</b> Finance	IT / Operations	Legal
<ul> <li>Quotes</li> <li>Sales Order Processing</li> <li>Account Provisioning</li> <li>Sales Compensation Agreements</li> <li>Referral Agreements</li> <li>Reseller Agreements</li> <li>Field Sales Agreements</li> <li>New Customer Sign Ups</li> <li>Terms and Conditions</li> </ul>	<ul> <li>Offer Letters</li> <li>New Hire Paperwork</li> <li>Candidate NDA</li> <li>On/Off-boarding Checklist</li> <li>Employee Policy Distribution &amp; Signature</li> <li>Contractor Agreements</li> <li>Non-disclosure</li> <li>PTO Management</li> <li>Payroll Forms</li> </ul>	<ul> <li>Invoice Processing</li> <li>Expense Reporting</li> <li>Capitalization Management</li> <li>Audit Sign Off</li> <li>Policy Management</li> <li>Inventory Signoff</li> <li>Asset Transfer / Retirement</li> <li>Hiring Freeze Exemption</li> <li>M&amp;A Documentation</li> </ul>	<ul> <li>Asset Tracking</li> <li>Change Requests</li> <li>Requirements Sign Off</li> <li>Access Management</li> <li>Incident Reporting</li> <li>Production Change Authorization</li> <li>Maintenance Authorization</li> <li>Order Fulfillment</li> </ul>	<ul> <li>NDAs</li> <li>Contract Management</li> <li>Internal Compliance</li> <li>IP Licensing</li> <li>Patent Applications</li> <li>Board Minutes</li> <li>Trade Name Assignment</li> <li>Trademark Assignment</li> <li>Finance Agreements</li> </ul>
<ul> <li>Event Registration</li> <li>Event Registration</li> <li>Customer Communication Approvals</li> <li>Mass Mailing / Email Approvals</li> <li>Customer Communication Approvals</li> <li>Brand Compliance / Audits</li> <li>Event and Vendor Approvals</li> </ul>	Facilities Front Desk Sign-in Work Orders Lease Agreements Move In / Move Out Requests Parking Permits Equipment Rentals Lien Releases Site Passes and Onsite Waivers	<ul> <li>Account Changes</li> <li>Account Changes</li> <li>Service / Work Orders</li> <li>Term Changes</li> <li>Self Service Requests</li> <li>Compliance</li> <li>Field Service</li> <li>Cancellation Requests</li> <li>Internal Cancellation Processing</li> </ul>	<b>Product</b> <b>Management</b> • Change Management • Release Management • Code Review Reporting • Requirements Acceptance • Release Scope Commitments • Project Charter Templates	Purchase Orders Purchase Orders Statements of Work Master Service Agreement RFP Sign Off Supplier Compliance Competitive Procurement Summaries Sole-Source Justifications Procurement Card Applications