

**Zones, LLC**  
**APPENDIX C – PRICING INDEX**  
**DIR-CPO-5246**  
**Software (COTS) and Related Services**

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
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**1-Software**

Barracuda	SaaS / Data Back-Up Management Complete Solution	5.00%	Per User
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**2. Related Services Provided by Manufacturer**

**On-Site Services Travel expenses will be billed separately in accordance with Exhibit A DIR Standard Terms and Conditions Section 8.5 Travel Expense Reimbursement**

Barracuda	Complete line of Services provided by and through the Manufacturer, to include but not limited to: Maintenance, Support, Health Check, E-mail protection, Exporting Data, E-Mail Compliance, Remote Migration, and Training	5.00%	Per User
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**3. Related Services /Professional Services Provided by the Prime Vendor or It's Resellers and Subcontractors**

All Brands	Program Management	15.00%	Hourly
All Brands	Project Coordination	15.00%	Hourly
All Brands	Project Management	15.00%	Hourly
All Brands	Cloud Operations and Administration Services	15.00%	Hourly
All Brands	Cloud Architect Services	15.00%	Hourly
All Brands	Deployment	15.00%	Hourly
All Brands	Implementation	15.00%	Hourly

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All Brands	Integration	15.00%	Hourly
All Brands	Migration	15.00%	Hourly
All Brands	Storage Management Services	15.00%	Hourly
All Brands	Audio and Video (AV) Coordination and Project Management	15.00%	Hourly
All Brands	Storage Architect Management and Designs Services	15.00%	Hourly

**Services **NOT** covered under this RFO scope are: Cloud Hosting, Development, Cloud Broker and Cloud Assessment Services, Customization of Core Software, Professional or Consulting services as defined in Chapter 2254 of the Texas Government Code.**

**4. Turnkey Solutions**

Turnkey Solutions packages to be configured based on customer requirements including, but not limited to, Software, Hardware and Services as listed above.	5.00%	Overall cost of Package Configuration
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