

Think Beyond the OEM for Third-Party Maintenance

According to Gartner, “Third-party maintenance (TPM) contracts will offer customers an average of **60% savings off** OEM support list prices.¹” And some “**10 million data center/network devices** are being maintained by a TPM.¹”

Let Axiom show you where you can save BIG on OEM alternative networking maintenance.

Networking: We've got you covered.

Axiom supports all major OEM brands:



With over 20 years of industry experience, you can put your trust in Axiom.

- Maintenance contracts for Networking, Server and Storage.
- Significant cost savings over OEM maintenance contracts.
- Extended life for your IT investments.
- Customized coverage with rapid response time.
- Centralized hub to manage all IT service contracts for OEM and TPM vendors through Cover3IT™.

You invested in your IT infrastructure and expect your hardware investment to take your business further.

Don't let End of Life (EOL) or End of Service Life (EOSL) impact your business. Axiom can uncover cost savings to preserve the longevity of your hardware (in some cases, doubling the life span!).

Management All In One Place.

Axiom provides you access to Cover3IT™ – your centralized hub to manage all IT service contracts for OEM and TPM vendors.



DON'T FORGET!

Axiom offers a full line of OEM Alternative options for your networking needs from QSFP, SFP to DAC, AOC and more.



Contact your Axiom Sales Rep today to learn more: 888-658-3326 or visit our website at www.axiomupgrades.com

1 Gartner, " Market Guide for Data Center and Network Third-Party Hardware Maintenance" [ID G00327263, Christine Tenneson, August 09, 2017]