

# Leverage Zones software expertise

**L**ong-standing relationships with software publishing partners are key to Zones bringing you maximum product choice and availability at highly competitive prices. Our ExpertConnect software licensing team is trained on all the leading licensing programs and are committed to providing you with information that is accurate and relevant to your organization. Zones licensing executives will help you understand the licensing complexities of legal and compliance requirements, as well as assist you with the evaluation, deployment and management of your software.

## Authorizations and certifications

**VMware®** – VMware Premier Partner and VMware Authorized Consultant (VAC)

**Symantec™** – Enterprise Security, Endpoint Management, Archiving and eDiscovery, Data Protection, NetBackup and Backup Exec, Storage Management, SMB Security and Backup, and Data Loss Prevention.

**Adobe®** – Adobe Platinum Reseller authorized to sell all Transactional Licensing Program (TLP) and Contractual Licensing Program (CLP), Enterprise Agreement (EA), Forms Licensing Program (FLP), and Enterprise License Agreement (ELA) products to corporate, government, non-profit, and academic institutions. Additionally, Zones is authorized to sell CLP, EA, FLP, and ELA products on a global level to our corporate customers.

**CA®** – CA National Account Reseller, authorized to sell products to corporate, academic and government organizations.

**IBM®** – IBM Passport Advantage Volume Reseller, authorized to sell products to commercial, government and academic institutions.

**Trend Micro** – Authorized National Partner of Trend Micro certified to sell all licensing products to corporate, academic, non-profit, and federal organizations.

## Microsoft

Zones is a Microsoft Partner authorized to sell Microsoft Open, Select, Enterprise, Campus and School Agreements.

- > Gold Competencies: Desktop, Volume Licensing, Management & Virtualization, Software Asset Management (SAM)
- > Large Account Reseller (LAR)
- > Enterprise Software Advisor (ESA)
- > Authorized Education Reseller (AER)
- > Qualified Software Assurance Planning Services Partner (Desktop, SharePoint, Lync, Exchange)
- > Multi-time recipient of Microsoft Operational Excellence Award

## Software asset management (SAM)

Zones brings you IT governance and compliance support with our Software Asset Management expertise. Our consultation services establish a best-practice software license management program so you can optimize your existing infrastructure, have access to flexible licensing options, and realize significant volume discounts.

## Software audit services

Zones is ready to help you map out an organized, proactive approach to a software audit. We have the resources to help you quickly and efficiently evaluate your licenses against your software ecosystem to identify any inconsistencies and correct any red flags that may be uncovered during a software audit. We recommend how best to remedy any licensing entitlement or compliance issue. With Zones as your software partner, you can be confident that the audit process will be easier than you might expect.

ZONES IS AN AUTHORIZED PROVIDER FOR THESE SOFTWARE PUBLISHERS AND MORE



Please contact us for a complete list of manufacturers.

Make Zones your technology partner. Visit [zones.com](http://zones.com) or call 1.800.419.9663

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