

## Zones simplifies the connection between hardware & software

**M**anaging software applications is one of the most time-consuming tasks that an IT professional performs. Numerous studies estimate the lifecycle of an application or operating system to be 18 to 30 months long, making it the fastest evolving component of your IT environment.

Zones certified engineers maximize the efficiency of today's new technology by performing software upgrades, patches, installs and reinstalls with confident, best practice precision.

### Software implementation

At Zones, we partner with leading software publishers to ensure structured, accurate and hassle-free software deployments. We are committed to keeping our engineers trained, certified and prepared to tackle any challenge that comes along with software implementation projects. From the simple tasks of deploying software upgrades and patches to the more involved complete rollouts, our IT lifecycle expertise and experience provides you with the most thorough methodology.

Increase the efficiency, priority level, and productivity of your IT staff and users by keeping them focused on hardware tasks and other IT management projects. Our systematic approach integrates software services into the workflow with minimal disruptions to your business operations.

### Project implementation

On-time delivery is the number one priority when Zones manages a project. We understand the need to remain legally compliant and for end users to be productive when business precisely dictates. You receive a well-planned solution that meets or exceeds any service level agreement.



### Key benefits of Zones software implementation services:

Organize and consolidate existing software packages.

Multi-vendor technology integration expertise.

Integrate solutions into your existing infrastructure.

Reduce costs and reduce complexity.

### THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > 2013 Microsoft Volume Licensing Partner of the Year
- > Multi-time recipient of the prestigious Microsoft Operational Excellence Award
- > Consult with specialists who share insights on how to realize the most beneficial and cost-effective licensing agreements
- > Dedicated software licensing team of certified professionals
- > Tap into the experience, skills and expertise of Zones licensing specialists for software asset management services
- > Leverage Zones' partnerships with leading software publishers – Microsoft, Symantec, McAfee, VMware and more

## Seamless software integration

Integrate software solutions efficiently across your organization without disruption to business operations. Our integration lab technicians ensure complete, accurate and on-time software programming and installation, often as part of hardware preparation and imaging.

## Improved software management

Utilize improved tools to proactively manage software applications more effectively throughout the lifecycle. Anticipate and plan for updates and patches on your timetable, rather than react in haste to custom requests, expirations and market announcements. When you must react, rely on Zones to have prepared your way.

## Improved efficiency of in-house staff

Allow your in-house team to focus on the job at hand and not the tasks involved with managing software implementations or upgrades. Free up their time for innovation rather than maintenance.

## Trust Zones expertise

A well-executed software deployment, integration or upgrade can transform the way your company connects, communicates, and collaborates. Making it happen starts with a call to Zones.

Our highly qualified licensing team and software solution specialists have the knowledge, experience and skills to assist you and your organization with the evaluation, deployment, implementation and lifecycle management of your software assets.

Zones is a Microsoft Partner authorized to sell Microsoft Open, Select, Enterprise, Campus and School Agreements. We are also certified by Microsoft to provide Desktop, SharePoint, Lync and Exchange Deployment Planning Services offered through Microsoft Enterprise Agreement Software Assurance benefits. Working with Zones means you are working with an award-winning, elite-level Microsoft team.

**Microsoft Partner**  
2013 Partner of the Year **Winner**  
Volume Licensing