

## Detect, deter and analyze security events

rivate businesses and public entities are responding to rising concerns about theft, fraud, and terrorism by sharpening their focus on physical security and surveillance systems.

To help create a safe and secure environment, the Zones Advanced Solutions Group team work alongside the security personnel of an organization to develop plans, train staff, and implement systems such as surveillance cameras, access controls, and paging and radio systems. This approach helps protect against threats from man-made and natural disasters. What's more, systems can be far more effective and can cost less to manage when tied together over an existing IP network.

## Putting physical security on the network

Zones IT solutions architects recommend using the network as an open, scalable platform for integrating security. This strategy increases operational flexibility, improves protection capabilities, and can even enhance collaboration with local law enforcement organizations.

For example, Cisco Physical Security solutions provide end-to-end support to quickly detect incidents and correlate and prioritize key information, enabling faster and more effective collaboration among incident response personnel.

Zones is helping organizations combine video surveillance, access control, and incident response using Cisco Physical Security solutions. And since they are based on open standards, Zones engineers can easily integrate them along with products from our other IT partners and existing systems to meet specific requirements.

With deployments in industries such as education, municipalities, transportation, retail, healthcare, and more, Cisco Physical Security solutions meet the uncompromising needs of today's safety and security professionals.



## Zones security solutions and services

**Video surveillance IP cameras:** Video surveillance IP cameras enable security in a wide variety of environments. IP cameras are available in standard and high-definition, box and dome, wired and wireless, and stationery and pan-tilt-zoom (PTZ) versions.

**Physical access control:** Scalable and flexible, access control solutions can manage from one to several thousand doors. Systems can be monitored remotely, and in the case of Cisco solutions be customized to use IP network services.

**Incident response:** Security over an IP network allows push-to-talk communications on radio handsets, networks, laptop and PC clients, telephones, and mobile phones. Dispatch consoles and mobile clients for smartphones facilitate sharing of voice, video and data.

**Surveillance data management:** Software applications are available to protect the data generated by security systems against accidental, premature, or malicious alteration or deletion.

**Battery backup:** In the case of a power outage, battery backup provides an independent power source to the security system that ensures an organization is protected in all conditions.

**Security assessments:** Zones solutions architects conduct security design and compliance assessments. These services provide insight into where control gaps may be leaving an organization at unacceptable risk.

## THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- Global offices in Canada, Europe, and India along with strategic partnerships to provide integration, deployment and logistical fulfillment in more than 30 countries
- > Single source provider of IT solutions and services
- > IT expertise from experienced and certified IT professionals and solutions architects
- > Cisco Connected Grid, Connected Real Estate, Physical Security, and fleet management solutions and services
- Specialization in all Primary Cisco Architectures: Advanced Data Center, Advanced Borderless Networks, and Advanced Collaboration
- > Cisco Diversity Partner and certified Minority Business Enterprise (MBE)