

Zones leads successful software deployments



Simply stated, volume licensing of software through a Microsoft® Enterprise Agreement (EA) makes it easier and more affordable to run software on multiple computers within an organization. The EA is an ideal licensing program for mid-sized and enterprise businesses. And it always includes Software Assurance. Once viewed as simply an upgrade path, Software Assurance has evolved into a core set of benefits recognized by leading organizations as essential for improving workforce productivity, streamlining software deployment, and reducing costs. Zones, as a Microsoft LAR, provides one-on-one services throughout the full term of the EA, as well as Microsoft deployment planning services.

Zones is a qualified planning services partner

Zones Deployment Planning Services provide expert guidance to plan and manage software deployments. Planning experts work on-site to help evaluate how best to deploy Microsoft solutions on-premises, in the cloud or hybrid environments.

With flexible offerings, Planning Services can help a business streamline deployments through customized plans tailored to the IT infrastructure and business environment.

Desktop Deployment Planning Services

Evaluation, proof-of-concept and planning help for Microsoft Office and/or Windows, and migration guidance for Office 365.

SharePoint Deployment Planning Services

Deployment or migration for Microsoft SharePoint or SharePoint Online, covering a range of SharePoint Server capabilities and uses.

Lync and Exchange Deployment Planning Services

Evaluation and planning help for Microsoft Exchange Server and Microsoft Lync deployments on-premises, in the cloud or hybrid environment.

A Planning Services engagement may include briefings, demonstrations, infrastructure assessment activities and/or in-depth discussions to help evaluate how Microsoft products and services may support an organization, while addressing key implementation questions and concerns. Zones' longer engagements allow for a deeper look at a specific technology, provide more in-depth analysis and deployment planning, and in some cases additional assessment and deliverables.

Working with the Zones team ensures you receive value and expert assistance in every phase of your Planning Services engagement. Get the facts about Microsoft Enterprise Agreements, Software Assurance, and Zones software services from Zones.



Microsoft Partner
2013 Partner of the Year **Winner**
Volume Licensing

THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > 2013 Microsoft Volume Licensing Partner of the Year
- > Multi-time recipient of the prestigious Microsoft Operational Excellence Award
- > Consult with specialists who share insights on how to realize the most beneficial and cost-effective licensing agreements
- > Microsoft Large Account Reseller (LAR)
- > Tap into the experience, skills and expertise of Zones licensing specialists for software asset management services
- > Leverage Zones' partnerships with leading software publishers – Microsoft, Symantec, McAfee, VMware and more

Make Zones your technology partner. Visit zones.com or call 1.800.419.9663

201215_DS MS Planning Services_130611