

Forge stronger connections between workers and content

icrosoft[®] SharePoint[®] makes it easier to manage intranets, mine business intelligence and share documents. Organizations from hospitals to law firms to schools use SharePoint every day to make better decisions and build effective teams.

Using SharePoint, people can share ideas and expertise, create custom solutions for specific needs, and find the right business information to make better decisions.

SharePoint benefits for IT professionals

SharePoint 2010 delivers a powerful, collaborative infrastructure that can help make a business more productive. Flexible deployment options enable system customizations so that individuals and workgroups can do their jobs effectively in a secure environment. Plus, with centralized administration and management features, IT administrators can be confident knowing that they maintain control over a system that is ready to respond to multiple business uses.



Why a business needs SharePoint

- > Improve team productivity with easy-to-use collaborative tools
- > Easily manage documents and help ensure integrity of content
- Create SharePoint Composites, Communities, Insights and Sites tailored to your business processes
- > Build a collaborative environment with minimal time and effort
- > Provide sophisticated control for securing company resources
- > Take file sharing to a new level with robust storage capabilities

THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > Multi-time recipient of the prestigious Microsoft Operational Excellence Award
- > Microsoft Large Account Reseller (LAR)
- Consult with specialists who share insights on how to realize the most beneficial and cost-effective licensing agreements

SharePoint makes things easy for developers

With SharePoint, development teams can build custom applications and components to rapidly respond to business needs. With familiar tools, it's easy to create Web Parts, external content types, and workflow activities for use in SharePoint solutions. A full set of extensibility application-programming interfaces (APIs) also allows customization of SharePoint implementations. What's more, developers can count on community support and training opportunities to help do their work in SharePoint quickly and effectively.

SharePoint benefits for end users

SharePoint 2010 helps employees work better, faster, and smarter. Access the right people and information at the right time to make better decisions and get the job done. Plus, work comfortably and confidently in SharePoint with a familiar interface and direct connections to Microsoft Office.

Zones knows the steps to success

To get the most from SharePoint, businesses need the expertise of Zones. Our Microsoft-certified engineers can custom-build a SharePoint deployment that is tailored to your workflow and business goals. Whether you need a way to compile business intelligence, share documents, or create a corporate intranet, Zones' experts can help.

What to consider in the beginning

Zones knows having a solid implementation plan is critical to a successful implementation. At the beginning of the planning process there are several things to take into consideration including:

- > Determining SharePoint's role in the organization
- > Knowing where records will reside
- > Planning for effective search
- > Aligning security requirements and permissions
- > Use Zones License Tracker to manage license renewals
- > Tap into the experience, skills and expertise of Zones licensing specialists for software asset management services
- Leverage Zones' partnerships with leading software publishers
 Microsoft, Symantec, McAfee, VMware and more

Microsoft SharePoint Software Services



Connecting Business and Technology

Zones plans and prepares for a successful deployment

Zones helps businesses develop customized Microsoft SharePoint deployment plans. Consultations with Zones specialists and on-site planning experts help IT administrators evaluate their environment and assess the opportunities and overall impact of deploying Microsoft SharePoint.

Zones helps IT administrators:

- > See how various SharePoint capabilities fit within the existing environment through in-depth technology discussions and solution demonstrations
- Experience SharePoint capabilities and solutions through a virtual lab session or proof-of-concept demonstration
- Build a customized plan based on an assessment of the IT environment and business collaboration and content requirements
- > Validate and improve current SharePoint deployment efforts

Zones expertise and best practices add value

Working with Zones, a qualified partner, brings value and expert assistance to every phase of your engagement. Services focus on a business' unique ITenvironment and goals. Specialized engagements are offered for SharePoint first-time deployment planning, SharePoint upgrade planning, and SharePoint for Internet sites planning.

Zones imparts best practices for new SharePoint deployments and upgrades by providing planning guidance, tools, and technologies to help IT administrators easily manage implementation and securely migrate data.

Choose your SharePoint deployment path and engage Zones for the planning services available through Microsoft Software Assurance vouchers included with your Microsoft Enterprise Agreement.



