



Zones Honored with Platinum Operational Excellence Award



For a sixth time, Zones was chosen out of a North American field of top Microsoft partners for delivering market-leading operational excellence supporting Microsoft technology. The award was announced at the Microsoft FY13 Roundtables Conference.

“Zones is honored to be recognized by Microsoft for the sixth time,” said Lisa Stewart, Zones Senior Vice President of Software Sales. “We are proud of our expertise in Microsoft solutions and the proven value it brings to our customers.”

Zones was recognized for superior operational excellence, meeting or exceeding specific requirements in a variety of categories, and the number of on-time and valid-order submissions and revenue reconciliation. In addition, as a Platinum Level winner Zones was able to collaboratively influence performance metrics not completely under their control. Platinum Level winners were able to drive outstanding performance in their organization’s adoption of key initiatives. By meeting these operational criteria, Zones has illustrated its commitment to providing value and superior customer satisfaction.

“Only by aligning our efforts and strengthening our partnerships with outstanding companies like these is Microsoft able to offer continued quality products and services to our customers,” said Hugh Aitken, Microsoft General Manager of Commercial Operations. “Congratulations to this year’s winners for their commitment to performance excellence.”

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THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > Six-time recipient of the Microsoft Operational Excellence Award
- > Microsoft LAR (Large Account Reseller)
- > Dedicated software licensing specialists
- > Microsoft Enterprise Agreement and Software Assurance consultations
- > Microsoft Deployment Planning Services (Desktop, SharePoint, Lync, and Exchange)
- > Microsoft technical certifications including Certified Engineer, System Administrator, Technology Specialist among others
- > Software Asset Management services