

Zones leads successful software deployments



Simply stated, volume licensing of software through a Microsoft® Enterprise Agreement (EA) makes it easier and more affordable to run software on multiple computers within an organization. The EA is an ideal licensing program for midsized and enterprise businesses. And it always includes Software Assurance. Once viewed as simply an upgrade path, Software Assurance has evolved into a core set of benefits recognized by leading organizations as essential for improving workforce productivity, streamlining software deployment, and reducing costs. Zones, as a Microsoft LAR, provides one-on-one services throughout the full term of the EA, as well as Microsoft deployment planning services.

Zones is a qualified planning services partner

Zones Deployment Planning Services provide expert guidance to plan and manage software deployments. Planning experts work on-site to help evaluate how best to deploy Microsoft solutions on-premises, in the cloud or hybrid environments.

With flexible offerings, Planning Services can help a business streamline deployments through customized plans tailored to the IT infrastructure and business environment.

Desktop Deployment Planning Services

Evaluation, proof-of-concept and planning help for Microsoft Office and/or Windows, and migration guidance for Office 365.

SharePoint Deployment Planning Services

Deployment or migration for Microsoft SharePoint or SharePoint Online, covering a range of SharePoint Server capabilities and uses.

Lync and Exchange Deployment Planning Services

Evaluation and planning help for Microsoft Exchange Server and Microsoft Lync deployments on-premises, in the cloud or hybrid environment.

A Planning Services engagement may include briefings, demonstrations, infrastructure assessment activities and/or in-depth discussions to help evaluate how Microsoft products and services may support an organization, while addressing key implementation questions and concerns. Zones' longer engagements allow for a deeper look at a specific technology, provide more in-depth analysis and deployment planning, and in some cases additional assessment and deliverables.

Working with the Zones team ensures you receive value and expert assistance in every phase of your Planning Services engagement. Get the facts about Microsoft Enterprise Agreements, Software Assurance, and Zones software services from Zones.



THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > Multi-time recipient of the prestigious Microsoft Operational Excellence Award
- > Microsoft Large Account Reseller (LAR)
- > Consult with specialists who share insights on how to realize the most beneficial and cost-effective licensing agreements
- > Use Zones License Tracker to manage license renewals
- > Tap into the experience, skills and expertise of Zones licensing specialists for software asset management services
- > Leverage Zones' partnerships with leading software publishers – Microsoft, Symantec, McAfee, VMware and more