

New technology for a convenient monthly payment

Leasing has one major advantage: Get the technology equipment you need right now, without having to pay for it up front. Also, you can implement new technology sooner than expected to better position your organization in a competitive market.

Zones leasing gives you highly sought after benefits including:

- > Predictable monthly payments
- > 100% financing, including software and services
- > Increased purchasing power
- > Overcoming tight budget limitations
- > Eliminating IT obsolescence through flexible end-of-term options

Zones extends our single source advantage by offering financing capabilities for all your organization's equipment. Whether you are purchasing hardware, software and services, the Zones finance team will find you the best rates and terms.

Zones can also arrange a single lease for an integrated solution architected with products from multiple manufacturers. This eliminates the time-consuming and costly management of multiple contracts from different financing companies.

Even if you already have financing, give Zones leasing specialists the opportunity to find you a lower rate than you currently have for your equipment purchases.



Fair Market Value (FMV) Lease

- > Option to return or retain equipment at the end of contract
- > No down payment required
- > Flexible payment structures
- > May qualify as an operating expense vs. a capital cost
- > 100% fixed financing

\$1 Out Lease

- > Buy the equipment for \$1
- > No down payment required
- > Payments are easy to budget
- > Fixed payments
- > Longer terms than bank financing
- > 100% fixed financing

The Zones leasing team has specialized expertise and experience in leasing technology products. Finding you the best rates and terms from trusted finance companies is one of our complimentary specialty services. You will receive a thorough lease comparison and consultation so that you can make an informed budgetary decision. Depending on your technology purchase, Zones can help you secure a monthly installment program that will maximize your options and terms.

Leasing enables greater asset flexibility, drives growth and satisfies your company's budget.

THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > National provider of IT solutions and services with global reach for international clients
- > Trusted, reliable financing partners
- > Expert consultations from dedicated leasing specialists
- > Coordinated sourcing, delivery and configuration
- > Zones Advanced Solutions Group services
- > Partnerships with leading technology providers including IBM, HP, Cisco, Dell, Microsoft and many other IT companies
- > Certified Minority Business Enterprise (MBE)