

## Connecting business with Cisco architectures

Zones is a Cisco Gold Certified Partner with engineers and solution architects who have the advanced qualifications and capabilities necessary to design, deploy and maintain networks built on Cisco Systems technologies.

Together, Zones and Cisco will deliver a borderless, secure, and agile device-neutral network architecture that connects your people and your data effectively and efficiently.

### Zones maintains Advanced Specializations in key Cisco Architectures and Technologies:

- > Advanced Borderless Network Architecture
- > Advanced Collaboration Architecture
- > Advanced Data Center Architecture
- > Advanced Unified Communications
- > Advanced Security
- > Advanced TelePresence
- > Advanced Wireless LAN
- > Advanced Wireless for Account Managers
- > Advanced Express Foundations Design Specialist
- > Advanced Wireless Design Specialist
- > Advanced Routing and Switching
- > VCE and ISE
- > Authorized Digital Media System Partner

The Cisco certifications we have earned demonstrate our commitment to proficiency and excellence in all phases of network design, deployment, and operation.



### Zones Cisco Certifications

In addition to our Cisco Advanced Specializations, Zones holds additional Cisco certifications in:

- > Unified Computing Systems
- > **CS CIPTDS** – Cisco IP Telephony Design Specialist
- > **CS CRMCS** – Cisco Rich Media Communications Specialist
- > **CS CUDS** – Cisco Utility Design Specialist
- > **CS CUSS** – Cisco Unity Support Specialist
- > **SSSE** – Security Solutions for System Engineers
- > **CSE** – Cisco Sales Expert
- > **CCIE** – Cisco Certified Interwork Expert (Routing & Switching, Security, Voice)
- > **CCDA** – Certified Design Associate
- > **CCDP** – Cisco Certified Design Professional
- > **CCVP** – Cisco Certified Voice Professional
- > **CCNA** – Certified Network Associate

### THE ZONES DIFFERENCE IS YOUR ADVANTAGE

- > Cisco Gold Certification
- > Specialization certifications from Cisco in Advanced Data Center, Advanced Borderless Network, and Advanced Collaboration
- > Cisco Customer Satisfaction Excellence Gold Star
- > Cisco Diversity Partner and certified Minority Business Enterprise (MBE)
- > Recipient of the 2012 Cisco Western Region Small Business Partner of the Year Award
- > Dedicated Cisco coverage across the United States
- > One source for all professional services: planning, design, procurement, installation and implementation

## Cisco Borderless Networks

Cisco networking technology simplifies human interactions and accelerates business innovation. The networking solution that Zones deploys for your business can create a network that connects anyone, anywhere, on any device, at any time.

- > **Unified Access** is the single platform solution at the core of the Cisco BYOD Smart Solution. With new levels of visibility, control and security, Cisco Unified Access can help IT create a much more flexible and agile network.
- > **Open Network Environment (Cisco ONE)** is a portfolio of Cisco technologies and open standards that give you programmatic control of your network to enable your network and your applications to work together efficiently.
- > **Cloud Intelligent Networks** transparently connect users to public, private, and hybrid clouds to deliver the efficiency of cloud technologies with the confidence that comes with a private network.
- > **Cisco Motion** wireless infrastructure and mobile device management solutions include wired and wireless IP networks, unified communications, and location tracking solutions – all featuring integral security capabilities to protect devices and networks.

## Cisco Data Center and Virtualization

The Cisco Unified Data Center architecture combines computing, storage, network, and management into a platform that automates IT as a service across physical and virtual environments. Zones can design and deploy the right combination of Cisco technologies to create an efficient and robust Unified Data Center platform for your organization.

- > **Unified Computing System** delivers a smart, programmable infrastructure that simplifies and speeds enterprise-class application and service deployment in bare-metal, virtualized and cloud computing environments. This next-generation data center platform unites computing, network, storage, and virtualization into a cohesive system to reduce TCO and increase business agility.
- > **Unified Fabric** solutions provide the foundational components that unify storage, data networking, and network services to deliver architectural flexibility and consistent networking across physical, virtual and cloud environments.
- > **Unified Management** software solutions provide an intelligent, automated approach to IT management across converged data center architectures and cloud computing architectures to offer enhanced speed, enterprise-grade reliability and streamlined deployment and operation of physical, bare-metal, virtual, and cloud infrastructures.

## Cisco Collaboration Applications

Cisco empowers collaboration in new and exciting ways that improve relationships inside and outside the enterprise. Zones can help your organization implement these advanced collaboration tools that foster better communications and customer connections:

- > **Collaboration Applications** like WebEx Meetings, WebEx Social and Jabber include a variety of video, chat and desktop sharing capabilities to enable efficient, seamless information exchange with colleagues and customers.
- > **Customer Collaboration** solutions such as SocialMiner; Unified Contact Center Enterprise and Express; and Unified Customer Voice Portal provide online and call-center customer service and communications support that improve productivity and customer experiences.
- > **TelePresence** solutions create immersive communications environments that bring people closer while dramatically reducing the costs and inefficiencies of business travel.
- > **Unified Communications (UC)** solutions allow the IT staff to manage a sophisticated in-house voice and video communications system that connects multiple locations and provides advanced mobility and messaging capabilities to keep workers connected wherever they go.

