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Zones Achieves NetApp Star Partner Status

Strong Customer Traction Accelerates Zones Sales Growth with NetApp Solutions

AUBURN, Wash., July 30, 2014 — [Zones, Inc.](#), today announced that it has achieved Star-level status within the NetApp Partner Program. As a NetApp Star-level channel partner, Zones receives the highest level of partner program benefits and commits to partner closely with NetApp to help customers find new ways to architect and manage their data storage infrastructure efficiently.

“It is always exciting to see our partners achieve success and we congratulate Zones on achieving Star-level status,” said Regina Kunkle, vice president, Americas Channel at NetApp. “Our partners are a key element in the NetApp strategy and their success is critical to our partner program. We are committed to providing our partners with the elements they need to continue building a successful business.”

The NetApp partner program offers all channel partners — Star, Platinum, Gold and Silver — the opportunity to partner with NetApp to enhance their customer offerings with industry-leading products and solutions, comprehensive training and certification programs for solutions and services, and technical specialization programs. The Star Partner level rewards partners who have made a strategic investment in NetApp by attaining high levels of revenue achievement and show a dedication to customer success.

“At Zones, our focus is on delivering the best solutions to our customers and we’re proud to offer NetApp’s data storage technology throughout our thriving data center practice,” said Mike Dennis, vice president of partner and product marketing at Zones. “Achieving the highest possible partner designation from NetApp indicates our commitment to their platform and emphasizes the great success that we’ve seen to-date with customers.”

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is a seven-time recipient of the Microsoft Operational Excellence award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash. and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.

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