



FOR IMMEDIATE RELEASE

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Zones, Inc., Honored as a Winner of Microsoft's Excellence in Operations – Gold Level Award

*For the Eighth Time, Zones Receives Highest Level of
Microsoft Excellence in Operations Award*

AUBURN, Wash., September 4, 2014 — Zones, Inc., today announced that it has won the Gold Level Excellence in Operations Award for delivering market-leading operational excellence supporting Microsoft technology over the past year. The Gold Level Award is the highest honor achieved within the Excellence in Operations Awards program. This marks the eighth time that Zones has been recognized for excellence in operations by Microsoft.

Zones offers a full range of IT hardware, software and services to support technology solutions from the data center to the desktop. With more than 25 years of experience, an extensive customer base and a partner ecosystem of more than 2,000 hardware and software companies, Zones helps customers tackle their most pressing IT challenges.

“With a dedicated Microsoft practice, Zones witnesses firsthand the value and productivity that Microsoft technologies bring to organizations around the globe,” said Steve Gagliano, vice president of software at Zones. “Our longstanding partnership and support of Microsoft is a source of pride for Zones, especially as we accept this award for operational excellence for the eighth time.”

Partners achieving this award exhibited best-in-class performance in the North American channel. Zones was recognized for superior operational excellence, meeting or exceeding specific requirements for valid contracts, elevating the number of on-time and valid order submissions while maintaining 100 percent Operations certification. By meeting or exceeding these conditions, recipients have demonstrated their

commitment to Microsoft and its end-customers. Furthermore, by achieving the Gold Level Award, Zones has not only satisfied all the requirements of the Silver Level Award, but has also implemented an operational improvement plan throughout the year.

“At Microsoft, we are extremely fortunate to work with incredibly passionate partners that consistently deliver outstanding service solutions to our customers,” said Owen Roberts, general manager of Microsoft’s Americas Operations Center. “The Excellence in Operations award recognizes those partners that deliver high quality, innovative solutions and an exemplary customer experience. We thank them for their commitment and look forward to a long, strong partnership.”

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is an eight-time recipient of the Microsoft Excellence in Operations award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash. and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.

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