

## FOR IMMEDIATE RELEASE

Contact: Susanne Smith Zones, Inc. (253) 347-5780

## **Dominic Camden Named SVP of Enterprise Sales at Zones**

Long-time Zones Team Member Promoted to Head Enterprise Sales Division at Global Solutions Provider

AUBURN, Wash., March 16, 2015 — Zones, Inc., a global IT solutions provider, today announced that Dominic Camden has been promoted to the role of senior vice president of Enterprise Sales. Camden has 15 years' tenure at Zones, and a history of success in a variety of sales leadership positions.

Camden assumes a strategic role focused on building and shaping Zones' Enterprise Sales organization, as Zones looks to meet growing customer and partner needs in core solution areas including cloud, data center, software, security and mobility.

"Dom has proven himself as a leader in our sales organization, and I look forward to the many contributions he will make as SVP of Enterprise Sales," said Murray Wright, CEO and president at Zones. "With a focus on execution and driving the Zones value proposition forward with our customers, I know our Enterprise Sales organization is poised for great success in 2015 and further into the future under Dom's direction."

Camden has deep experience in developing highly productive sales organizations. Most recently, Camden served as the regional vice president of Enterprise Sales, North Central, for Zones. In that role, Camden oversaw Zones' investment in company-owned logistics and integration solution centers, and managed his team of field-based account executives to an annual sales growth rate of over 300% in the region. Prior to his time at Zones, Camden served as the senior vice president of Sales at CPCS, an IT solutions provider acquired by Zones. Camden was instrumental in ensuring a smooth transition to Zones by both customers and critical CPCS staff. Before his time at CPCS, Camden was senior director of Sales at

VisionTek, where he helped devise, design and implement a national channel- and end user-based sales organization.

Camden's promotion continues a period of investment at Zones, as the company brings new talent to critical roles. Last month, <u>Zones announced new leadership in its Partner and Product Marketing</u> <u>organization</u>. Todd Leeson joined the company as vice president of Software and Jon Allen now serves as vice president of Cloud.

Zones provides a full range of IT hardware, software and services to support technology solutions from the data center to the desktop. With more than 25 years of experience, global supply chain capabilities and a partner ecosystem of more than 2,000 hardware and software companies, Zones helps customers around the world tackle their most pressing IT challenges.

## **About Zones**

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is an eight-time recipient of the Microsoft Excellence in Operations award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash., and is a certified MBE company.

For additional information, visit <u>www.zones.com</u> or call (800) 408-9663.

###