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Zones Offers Microsoft Surface Products to Global Customer Base

IT Solutions Provider Selected for Surface Multi-National Purchasing Program

AUBURN, Wash., July 21, 2016 — [Zones, Inc.](#), is announcing an expanded commitment to the Microsoft platform. Effective immediately, Zones has worldwide authorization to offer the [Microsoft Surface](#) family of products to customers. Through the Surface Multi-National Purchasing Program, Zones now procures, configures, and delivers Microsoft Surface solutions globally.

As an authorized Microsoft Licensing Solution Partner (LSP), a Microsoft Cloud Solution Provider (CSP) — and now a member of the Surface Multi-National Purchasing Program — Zones is well-equipped to provide comprehensive solutions that drive customer success through the innovative use of Microsoft technologies. A [nine-time winner of the Microsoft Operational Excellence award](#), Zones provides complete solutions to support customers as they buy, build, and implement the entire range of products in the Microsoft Surface family.

“Zones’ global customers will be well-served by Microsoft Surface products given the devices’ versatility, power, and security features,” said Sean Hobday, senior vice president of Global Sales and Operations at Zones. “Our multi-national customers are looking for ways to increase the productivity and agility of today’s increasingly mobile workforce, and Microsoft Surface devices will absolutely help them accomplish those goals.”

“We welcome Zones as an Authorized Device Reseller of Surface devices,” said Calin Turcanu, senior director of Commercial Channel at Microsoft. “Teamwork and collaboration are deeply valued at Microsoft, and we look forward to working with Zones and their global customers as they move to adopt Surface devices.”

With offices and affiliates around the world, Zones provides a consistent experience for customers in more than 180 countries. The [Zones global platform](#) is uniquely local — speaking in-region languages and conducting transactions in more than 20 currencies — but offers broad support capabilities for multinational organizations. Zones also provides integration, deployment, configuration, management, and logistical fulfilment services around the world.

Zones offers its customers deep Microsoft-specific expertise on a range of solutions, including software licensing, mobility, cloud, business communications, and more. To support customer needs, Zones has made significant investments in Microsoft selling and services resources. The company's dedicated Microsoft sales organization is supported by technical architects and system engineers providing extended services to enhance Microsoft solution offerings. Together, these teams solve customer technology challenges through the adoption and implementation of Microsoft technologies.

For additional details on how Zones can support Microsoft solutions, view [Zones' Microsoft solutions overview](#).

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC, Dell Server and Storage Technical, IBM System and Storage Technical, Hewlett Packard Enterprise and VMware Infrastructure, among others. Zones is a nine-time recipient of the Microsoft Excellence in Operations award. Incorporated in 1988, Zones is headquartered in Auburn, Wash., and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.

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