

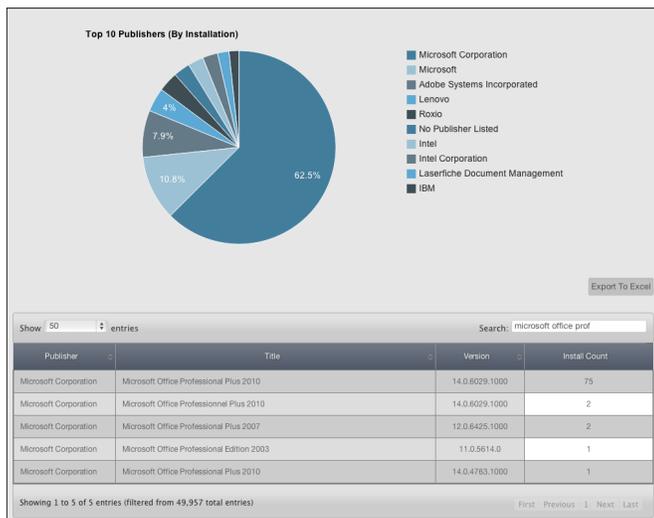


Get a better view of your IT environment

Zones Discovery Services (ZDS) leverage a simple, non-intrusive, agentless technology to rapidly inventory all hardware and software assets at every IP address in your environment – regardless of operating system.

The Advanced Solutions Group at Zones then uses a combination of the data gathered and conversations with your IT staff to provide you with deep insight into your environment.

The resulting reports deliver invaluable analytics that Zones solutions architects leverage to help you make informed decisions on the state and future of your infrastructure.



View all installed software

Stay on top of your software footprint - and avoid budget surprises.

Insight, discovery and analytics for the enterprise

By collecting data and measurements throughout your IT environment, Zones Discovery Services automates the collection of hard data to generate reports that accurately represent the scope and status of your environment.

Zones Discovery Services provide complete analytics for visibility into every endpoint. Leveraging that data, Zones solutions architects and systems engineers team can help you map out a strategy for improving the strengths and eliminating any risks they find within the infrastructure.

You'll come away with a clear understanding of how prepared your organization is for infrastructure initiatives such as virtualization, a Unified Communications rollout or data center optimization. You'll also get deep visibility into the status of the licensed software running in the environment.

Partner	Customer	Vendor	Description	Contract Name	Start Date	End Date	Est. Value
Zones	Adrian Dario	Vendor	PrintPlace Maintenance	0			\$0.00
Zones	Adrian Dario	Client	SmartMail Demo	0			\$0.00
Zones	Adrian Dario	ESB	2013 Year ESB Server Lease	0	2013-09-01	2015-08-31	\$4,000.00
Zones	Adrian Dario	Client	2014 Annual SmartMail Contract - Hardware	42	2014-01-01	2015-12-31	\$27,646.71
Zones	Adrian Dario	Client	2014 SmartMail Renewal - Voice Only Truck	854	2014-01-01	2015-12-31	\$109,402.78
Zones	Adrian Dario	Client	London/London Warranty Training	371	2014-05-01	2015-05-01	\$191,722.00

Contract status visibility

Ensure that critical equipment is properly covered while protecting your bottom line.

Simple. Smart. Secure.

Zones Discovery Services uses a virtual appliance to poll an environment, collecting rich and detailed information from every endpoint – routers, switches, PCs, servers, printers or any other device connected to the network.

Zones Discovery Services can also detect the presence of mobile devices running Android, iOS and Windows phone/tablets – anything on the network with an IP address.

Where applicable, the solution also collects a full software inventory to identify potential lapses in maintenance coverage, security vulnerabilities, non-standard operating systems, out-of-date software, and more.

Best of all, no agent resides on any endpoint. Zones Discovery Services represent a fully centralized collection activity; network-light and agent-free.

To ensure the security of your environment, ZDS virtual machines do not hold any customer data; only device metadata is captured and transmitted to our secure third-party cloud provider. All metadata transmissions are sent using 2048-bit encryption, with no usernames or passwords being transmitted, and cloud data is stored in SOC 2-compliant data centers for maximum protection. Add to that the fact that ZDS accesses no cardholder data, PHI, or account data, and you'll see that ZDS presents no negative impact to your systems' compliance with HIPAA, SOX and PCI standards.

ZONESTM Discovery Services

Leverage the power of information

Enlighten

- > Data collection
- > Consulting

Empower

- > Itemized roadmap
- > Web-based analytics

Enable

- > Drive outcomes
- > Leverage manufacturer partnerships



Identify security vulnerabilities

Don't wait until a vulnerability is exploited – stay ahead of threats

Snapshot and subscription options

There are two ways to deploy Zones Discovery Services: We can run a one-time analysis and report on the status of your infrastructure, or deliver ongoing services that include all of the following benefits:

- > **Monthly updates** – Plus the ability to run your own ad hoc reports on key metrics at any time.
- > **SaaS** – Fully available to anyone on or off the local network 24x7.
- > **No hardware to buy** – This SaaS solution can run on your current virtual network.
- > **Reduced ITAM demands** – Scale down or eliminate the need for ITAM admins. ZDS provides an easy to view and use web based portal. We will help you with all of your ITAM service needs.
- > **Audit assistance** – The ZDS team will alert you to any audit risks, and will help you identify and collect the necessary data and services you need to prepare for an audit defense.
- > **Historic reporting** – Easily access snapshots to track the status of your environment over time.
- > **Consultation** – Included in your subscription is one hour of monthly consultation time with Zones licensing and hardware lifecycle executives who can advise you on best practices for planning and maintaining your environment.