

## Zones, Inc., Recognized for Excellence in Managed IT Services

**AUBURN, Wash., February 20, 2018** – Zones, Inc., announced today that CRN®, a brand of The Channel Company, has named Zones to its 2018 Managed Service Provider (MSP) 500 list in the Elite 150 category. This annual list recognizes North American solution providers with cutting-edge approaches to delivering managed services. Their offerings help companies navigate the complex and ever-changing landscape of IT, improve operational efficiencies, and maximize their return on IT investments.

In today's fast-paced business environments, MSPs play an important role in helping companies leverage new technologies without straining their budgets or losing focus on their core business. CRN's MSP 500 list shines a light on the most forward-thinking and innovative of these key organizations.

The list is divided into three categories: the MSP Pioneer 250, recognizing companies with business models weighted toward managed services and largely focused on the SMB market; the MSP Elite 150, recognizing large, data center-focused MSPs with a strong mix of on-premises and off-premises services; and the Managed Security 100, recognizing MSPs focused primarily on off-premise, cloud-based security services.

Inclusion on the Elite 150 of CRN's MSP 500 list recognizes Zones as a premier solutions and managed services provider. This follows the company's October 2016 acquisition of nrastructure, a well-respected North American solutions and managed services provider. With the nrastructure acquisition now fully integrated, Zones operates a global workforce of more than 2000, including over 500 professional services staff. Zones growth in managed services is a testament to the progressive approach it has taken to help customers leverage technology to achieve their objectives.

"Managed service providers have become integral to the success of businesses everywhere, both large and small," said Bob Skelley, CEO of The Channel Company. "Capable MSPs enable companies to take their cloud computing to the next level, streamline spending, effectively allocate limited resources and navigate the vast field of available technologies. The companies on CRN's 2018 MSP 500 list stand out for their innovative services, excellence in adapting to customers' changing needs and demonstrated ability to help businesses get the most out of their IT investments."

"It is an honor to be recognized by CRN because it reflects the transformation of our business," said Firoz Lalji, CEO of Zones. "Last year, Zones reached \$2 billion in revenue and continues to outgrow the market. This demonstrates our proficiency in delivering full-scale IT solutions to customers across SMB, mid-market, and enterprise, and in key verticals such as Healthcare and Public Sector. The full integration of nrastructure and our focus on delivering advanced technology solutions and managed services will continue to take us to new heights."

The MSP500 list will be featured in the February 2018 issue of CRN and online at [www.CRN.com/msp500](http://www.CRN.com/msp500).

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@TheChannelCo names @Zones to @CRN 2018 MSP 500 list #CRNMSP500 [www.crn.com/msp500](http://www.crn.com/msp500)

### **About Zones, Inc.**

Zones, Inc. is a \$2 billion global IT solutions provider, delivering products and services to help companies transform digitally, from the desktop to the data center and the cloud. We leverage a best-of-breed portfolio from top technology providers coupled with our managed services offering to enable scalable, secure, and efficient IT solutions. Zones is focused on helping our customers advance through digital workplace modernization, network optimization, data center transformation, and security fortification. Zones holds the highest levels of technical certification from our key partners, including Cisco Gold, Dell EMC Titanium, HPE Platinum, among others.–Zones is an eleven-time recipient of the Microsoft Excellence in Operations award. And, Zones provides customers with a single source for acquiring complex IT solutions, simply. Zones is headquartered in Auburn, Wash., and operates in more than 80 countries around the world, with corporate offices, distribution facilities, IT partners, and service affiliates on six continents. As a certified Minority Business Enterprise (MBE), and holder of an elite Corporate Plus Certification, we've proven our ability to support many of the world's largest

corporations. For additional information, visit the company's website at [zones.com](http://zones.com) or call (800) 408-9663. Follow Zones on Twitter @Zones and on LinkedIn at Zones, Inc.

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