



## FOR IMMEDIATE RELEASE

Contact: Susanne Smith  
Zones, Inc.  
(253) 288-6276

### **Zones, Inc., Honored as a Winner of Microsoft's Operational Excellence – Platinum Level Award**

*Zones Receives Microsoft Operational Excellence Award for Seventh Time*

AUBURN, Wash., August 19, 2013 — Today Zones, Inc., announced that it has won the Platinum Level Operational Excellence Award from Microsoft. The company was rewarded for delivering market-leading operational excellence supporting Microsoft technology over the past year. This is the seventh time that Zones has received a Microsoft Operational Excellence Award.

“Zones has developed a robust Microsoft practice, where we deliver outstanding technology solutions that drive value and productivity for our customers,” said Steve Gagliano, vice president of software at Zones. “We’re proud to have been recognized twice by Microsoft in 2013, as a winner of the Microsoft Operational Excellence Award and as the 2013 Microsoft Volume Licensing Partner of the Year. We look forward to continued success with Microsoft in the years to come.”

Partners achieving this award out-performed their competitors in the North American channel, comprised of more than 30 candidates. Zones was recognized for superior operational excellence, meeting or exceeding specific requirements for the number of valid agreements in a variety of categories, as well as the number of on-time and valid order submissions and revenue reconciliation. By meeting or exceeding these conditions, winners have demonstrated their commitment to Microsoft and its end-customers.

“At Microsoft, we are extremely fortunate to work with incredibly passionate partners that consistently deliver outstanding service solutions to our customers,” said Owen Roberts, general manager of Microsoft’s Americas Operations Center. “The Operations Excellence award recognizes those partners

that deliver high quality, innovative solutions and an exemplary customer experience. We thank them for their commitment and look forward to a long, strong partnership.”

### **About Zones**

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, data center and virtualization. Zones holds more than 55 of the highest distinct certifications in the industry, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is a seven-time recipient of the Microsoft Operational Excellence award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash. and is a certified MBE company. For additional information, visit [www.zones.com](http://www.zones.com) or call (800) 408-9663.

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