



For Immediate Release
June 10th, 2013

Zones, Inc. recognized as 2013 Microsoft Volume Licensing Partner of the Year

Seattle, Washington, USA — June 10, 2013 — Zones, Inc. today proudly announced it has won the 2013 Microsoft Volume Licensing Partner of the Year Award. The company was honored among a global field of top Microsoft Corp. partners for demonstrating excellence in innovation and implementation of customer solutions based on Microsoft technology.

“On behalf of the entire team at Zones, we are honored to be recognized by Microsoft with such a prestigious award. This is the culmination of years of focus and investment around building the Microsoft Practice to provide the best solutions for our customers” said Zones Chairman and CEO Firoz Lalji. “For this team, a key component of executing on our company-wide Five Star Service commitment is removing complexity from the Microsoft licensing process for customers and demystifying how our clients can most efficiently purchase the vital software that sits in their infrastructure and runs their business. I am proud of their efforts and incredibly pleased with the results.”

Awards were presented in multiple categories, with winners chosen from a set of more than 3,000 entrants from 106 different countries worldwide. Zones, Inc. was recognized for providing outstanding solutions and services in volume licensing.

The Volume Licensing Partner of the Year Award recognizes a partner that consistently seeks to innovate with Volume Licensing solutions and services and provides ongoing attention to customer-service excellence.

Richard Smith, General Manager, Microsoft Worldwide Licensing and Pricing, praised Zones, Inc.’s dedication and said, “Zones’ ongoing commitment to licensing knowledge, policy compliance, certification and effective marketing investments have resulted in a high rate of on-time renewals and projected year-over-year Microsoft Volume Licensing revenue growth earning them the 2013 Volume Licensing Partner of the Year Award. We congratulate them on their deserved recognition.”

The Microsoft Partner of the Year Awards recognize Microsoft partners that have developed and delivered exceptional Microsoft-based solutions during the past year.

Zones, Inc., supports business, healthcare, the public sector, and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, data center and virtualization, and is a six-time winner of the Microsoft Operational Excellence Award and two-time winner of Microsoft’s Platinum Operational Excellence Award. The Zones ExpertConnect organization provides customers with the technical expertise needed for advanced solutions. Zones holds more than 55 of the highest distinct certifications in the industry including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking, and VMware Infrastructure, among others. Zones is also a certified MBE company. Incorporated in 1988, Zones, Inc., is headquartered in Auburn, Wash.

For additional information:

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