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Zones Wins Prestigious Oracle Excellence Award for Specialized Partner of the Year – North America in Hardware

Oracle Recognizes Zones' Expertise in Delivering Specialized Solutions

AUBURN, Wash., October 27, 2015 — [Oracle](#) recently awarded [Zones, Inc.](#), with its 2015 Oracle Excellence Award for Specialized Partner of the Year – North America in Hardware. The award recognizes Zones for their commitment to deliver innovative, specialized solutions and services based on Oracle software and hardware.

Zones was presented the 2015 Oracle Excellence Award for Specialized Partner of the Year – North America in Hardware for demonstrating an outstanding and innovative solution based on Oracle hardware products, including Oracle Engineered Systems, Oracle SPARC Servers, and Oracle Storage Systems.

[The Oracle Excellence Awards for Specialized Partner of the Year](#) encourage innovation by Oracle PartnerNetwork (OPN) members, who use Oracle's products and technology to create value for customers and generate new business potential.

"Zones offers Oracle solutions to our expansive customer base that can increase productivity and drive business transformation," said Mike Dennis, vice president of Partner and Product Management at Zones. "We are honored to receive this Oracle Excellence Award and look forward to even greater success selling Oracle solutions in the future."

"Zones has demonstrated an outstanding level of innovation in delivering proven, Oracle-based hardware solutions that can solve our joint customers' most critical business challenges," said Bill Swales, group vice president, North America Alliance and Channels Sales, Oracle. "We congratulate Zones in achieving the 2015 Oracle Excellence Award for Specialized Partner of the Year – North America in Hardware. This achievement is a testament to their dedication to excellence and to providing customers solutions that drive real business value and results."

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC, Dell Server and Storage Technical, IBM System and Storage Technical, Hewlett Packard Enterprise and VMware Infrastructure, among others. Zones is a nine-time recipient of the Microsoft Excellence in Operations award. Incorporated in 1988, Zones is headquartered in Auburn, Wash., and is a certified MBE company. For additional information, visit www.zones.com or call (800) 408-9663.

About Oracle OpenWorld

Oracle OpenWorld 2015 delivers the ultimate cloud experience. The industry's most important business conference includes thousands of educational sessions and features demos and exhibitions from hundreds of partners and customers from around the world showcasing Oracle's comprehensive cloud offerings, including an integrated stack of applications, platform and infrastructure services, as well as converged systems and industry solutions. Tens of thousands of in-person attendees and millions online gain valuable product and industry-specific insight to help them transform their businesses with Oracle. Oracle OpenWorld 2015 is being held October 25 through October 29 at the Moscone Center in San Francisco. For more information; to register; or to watch Oracle OpenWorld keynotes, sessions, and more, visit Oracle OpenWorld 2015. Join the Oracle OpenWorld discussion on Twitter #oow15, Facebook, and the Oracle OpenWorld blog.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more visit <http://www.oracle.com/partners>.

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