



FOR IMMEDIATE RELEASE

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**Zones Helps Customers Realize the Benefits of Cloud Computing
Through the Microsoft Cloud Solution Provider Program**

*The Microsoft Cloud Solution Provider Program Allows Zones to
Provide Direct Billing, Sell Combined Offers and Services, and
Directly Provision, Manage and Support Microsoft Cloud Offerings*

AUBURN, Wash., January 28, 2015 — [Zones, Inc.](#), today announced its participation in the Microsoft Cloud Solution Provider Program. The program is designed to strengthen customer relationships and expand cloud sales opportunities by enabling partners to provide direct billing, sell combined offers and services, as well as directly provision, manage and support products and services.

Starting today, Zones owns the complete customer lifecycle, allowing it to easily sell Office 365 and Windows Intune subscriptions to help customers take advantage of cloud services by owning the entire billing process and directly managing support.

“Every day, Zones works directly with organizations around the world making the transition to cloud computing,” said Chris Cox, vice president of Microsoft Solutions at Zones. “Under the Microsoft Cloud Solution Provider Program, Zones can build even stronger and more productive relationships with our customers, as technology purchases and account administration can be completed quickly and easily. Customers manage one predictable, monthly invoice and can rest assured that they are supported by Zones’ expansive cloud expertise.”

“The Cloud Solution Provider Program puts our partners at the center of the customer relationship,” said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. “Through participation, these partners have demonstrated dedication to helping our mutual customers successfully move to the cloud.”

As a global solutions provider, Zones has a dedicated cloud practice staffed with cloud solution experts who have the specialized knowledge and tools necessary to plan, implement and manage successful cloud deployments. To learn more about Zones' cloud solutions, visit the [Zones Virtualization and Cloud Computing page](#).

About Zones

Zones, Inc., supports business, healthcare, the public sector and specialty markets by applying innovative technology solutions across a variety of specializations including networking, security, software, storage, mobility, data center and virtualization. Zones holds the highest levels of technical certification from every key solution provider we represent, including Cisco Gold, EMC Velocity Premier, Dell Server and Storage Technical, IBM System and Storage Technical, HP Enterprise Networking and VMware Infrastructure, among others. Zones is an eight-time recipient of the Microsoft Excellence in Operations award and was also recognized as the 2013 Microsoft Partner of the Year for Volume Licensing. Incorporated in 1988, Zones is headquartered in Auburn, Wash. and is a certified MBE company.

For additional information, visit www.zones.com or call (800) 408-9663.

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